

HOWARD TECHNOLOGY REAL SOLUTIONS

Customer Testimonial

Howard Technology installs hundreds of classrooms with Boxlight interactive education technologies

The Challenges:

- Outfitting hundreds of classrooms with the latest interactive education technologies
- Budgetary constraints—getting the necessary technology at the right price
- Keep down conversion time
- Professional Development—providing educators with sufficient training and proper technical support in order for them to use the technology effectively

The Solution:

- Replace existing interactive technologies in hundreds of classrooms
- Install 1,750 Boxlight ProColor 752U interactive flat panel displays—75-inch, ultra-high definition (UHD)
- Include MimioStudio, which allows educators to create interactive whiteboard lessons, collaborative activities, and perform real-time formative assessment.

The Benefits:

- Enhanced Support for All Learning Styles
- Better Student Engagement.
- Increased Interaction & Collaboration.
- Improved academic results
- Free interactive technical training
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BEAUFORT
COUNTY SCHOOL DISTRICT



Customer Profile

The Beaufort County School District educates nearly 22,000 students in Beaufort County, South Carolina, United States. It is the second fastest-growing county in the state.

The district manages five early childhood centers, 17 elementary schools, seven middle schools, and five high schools. The district shares operating responsibility of the Beaufort-Jasper Academy for Career Excellence (along with the Jasper County School District) and sponsored the charter for Riverview Charter School, a K-8 facility that opened in 2009. The district also sponsors an Adult Education alternative school where students above the age of 17 can earn a diploma or GED in both virtual and traditional settings.

The Challenge

In order to transform current classrooms into powerful, technology-rich learning environments that foster next generation teaching and learning, achieve written measurable objectives, and assess learning outcomes over the course of each year, Beaufort County School District recognized the need to upgrade and replace their existing interactive technologies. In choosing the solution that would best suit their needs, the selection committee evaluated multiple vendors and technologies, and addressed a number of challenges.

They needed technology that would:

- (1) Engage students and support instruction in whole-class and small-group settings
- (2) Work seamlessly with existing lesson content
- (3) Keep the conversion process, which is often very time consuming, down to a minimum.
- (4) Stay within budget

The Benefits

Interactive technology is enabling teachers to meet the demands of a new, tech-savvy generation of learners. Integrating video and other media supports instruction, establishes

"It was clear to us from the beginning that Howard Technologies and Boxlight put relationships before revenue. We had an immediate connection with their teams as they understood our needs and desire to empower our teachers and students with the most relevant interactive touch technology available in the education market."

—Mark Chauhan,
Technology services officer
Beaufort County School District

Interactive classroom solutions?

Capture attention and maintain student focus with the right tools—easy to use technology that promotes active learning. From interactive assessment tools that let you gauge student understanding instantly to state-of-the-art audiovisual solutions that enable you to make connections outside the classroom and around the world, Howard has what you need to spark a new interest in learning.

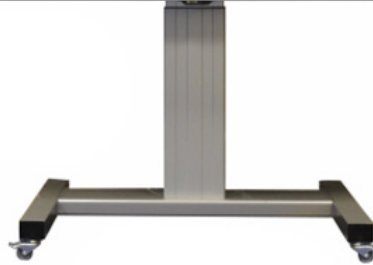
Why choose Howard?

Howard's AV Team is made up of experienced, certified engineers, offering a wide range of design and installation services that include consultations, CAD drawings, bid specifications, integration and installation—projects of any size.

connections to life outside the classroom, and addresses real-world concerns. In this way students are empowered to become self-directed learners, reaching new vistas through adaptive learning and developing strong problem solving and critical thinking abilities. It encourages them to be innovative in their approaches and thought processes; to learn and work together, and communicate their ideas effectively.

"We are extremely fortunate to have found partners like Boxlight and Howard Technologies. They have created solutions specifically designed to enhance student collaboration and enable real-time formative assessment. The outcome will help accelerate student learning." —Mark Chauhan, Technology Services Officer

Beaufort County School District...



Howard Technology Solutions is a division of Howard Industries, a billion-dollar, privately held company headquartered in Ellisville, MS. We design and build custom desktops, notebooks, servers, and kiosks, and offer over 300,000 brand-name products. From distance learning and interactive classroom products to mobile presentation carts designed to focus on flexibility, organization, and security, we're here to assist you in creating the optimum learning environment. In fact, we're with you every step of the way, from purchase and delivery to installation, management, and servicing by experienced, industry-certified technicians.

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