



Howard Medical Overview



Experience the Howard Advantage

The Howard Advantage starts with being an actual manufacturer by trade and not simply an integrator of parts. Howard Industries, our parent company, was founded by Billy Howard, Sr. in 1968, when he left his successful career at General Electric to return to Mississippi and create his own company. Over the decades, he and his wife, Linda, grew Howard Industries into the nation's leading manufacturer of distribution transformers, with nearly nine-million transformers in service throughout the United States and abroad.

Today, Howard Industries is a near-billion dollar company, consisting of four separate divisions and a wholly-owned subsidiary, Howard Transportation. While the Howards have always readily attributed their success to their employees' hard work and commitment to creating, supplying, and supporting superior products and services, you cannot overlook the inspiration the couple provided.

Howard's firmly established position as a leader of industry served as the springboard for a new division, which began production of computer technology in 1999, Howard Technology Solutions (HTS). Howard (HTS) designs and manufactures its own desktops, notebooks, servers, and kiosks, as well as a variety of enterprise mobility solutions.

In addition, strategic partnerships with other industry leaders enable us to offer a rich portfolio of over 300,000 name brand products. We have dedicated representatives for each of the products we have listed, who are equipped with the knowledge and expertise to answer questions and assist in the buying process. From purchase and delivery to installation, management, and servicing by industry-certified technicians, Howard is with you every step of the way.

Howard manufacturing and professional services support a variety of vertical markets. We provide government agencies and schools with innovative technology that is affordable, help healthcare and medical facilities maximize productivity, and give businesses an edge by reducing costs and increasing revenue. From single components for small organizations to large-scale solutions for enterprise level operations, we supply superior technology and customize it to fit your needs.



We can help you with these categories:

 POINT-OF-CARE SOLUTIONS & TECHNOLOGY

 PROFESSIONAL SERVICES

 PATIENT EXPERIENCE SOLUTIONS

 COMPUTING SOLUTIONS

 AUDIOVISUAL SOLUTIONS

 M | INFECTION CONTROL SOLUTIONS

 NETWORKING INFRASTRUCTURE SOLUTIONS

 PHYSICAL SECURITY

 VIRTUALIZATION

 KIOSKS & DIGITAL SIGNAGE

 SOFTWARE SOLUTIONS

 TELEHEALTH SOLUTIONS

Point-of-Care

Our solutions are designed with the healthcare setting clearly in mind; with a range of features expressly integrated to ease workloads for nurses and other healthcare professionals, as well as to enhance patient care. Howard Medical's family of carts can be used in a variety of applications that include Charting and EMR, Medication Dispensing, and Nursing Education. Our carts are engineered to meet the exacting requirements of the healthcare industry, and built tough enough to withstand daily use in the most demanding environments.



HI-Core
notebook cart



HI-Care Lite
no storage



HI-Care E
2-tier storage



HI-Paradigm E
6-tier



HI-Pinnacle E
model 30



HI-Focus
Procedure / Crash Cart



Condor Lite
Arm



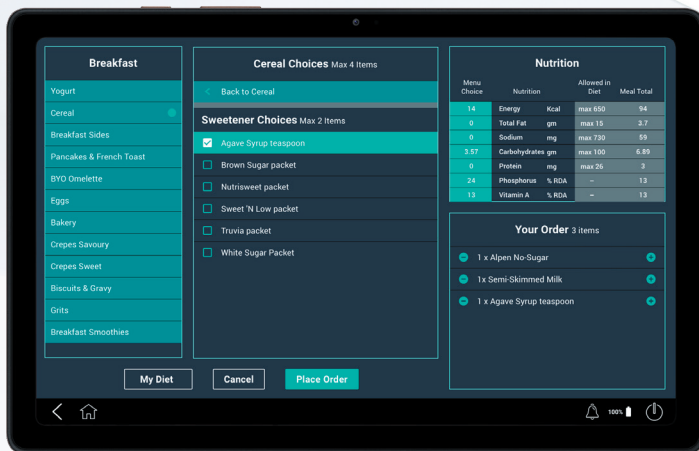
USFF
Cabinet

Wall-Mounted Arms

Howard Medical wall-mounted arms include solutions for both patient rooms and high traffic areas, helping clinicians improve work flows and provide better patient care. The height adjustable and side-to-side panning capability of both the keyboard and display enables clinicians to interact with their patients while entering data.

- Articulating arms allow caregivers to chart while maintaining eye contact with patients
- Medical-grade surfaces
- Independent mounting allows for customized distancing between keyboard and monitor
- Cable management provided for both monitor and keyboard
- Ergonomically friendly negative tilt keyboard adjustment with sliding mouse tray

Patient Experience



Give Patients more control over their environment

Secure software applications allow patients to access their medical information while in the hospital and at home. Patients can view educational videos and brochures, as well as detailed information on patient-specific illnesses, treatment plans, and post-hospital care recommendations.



Benefits of Oneview

OneView's solution not only keeps patients informed about their healthcare team and care plan, but also reduces the workload by routing non-medical issues directly to the respective department.



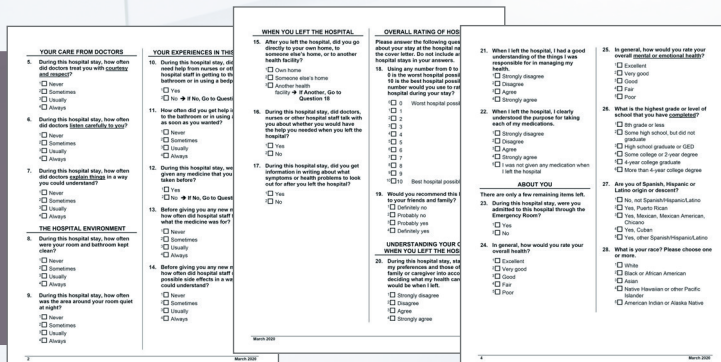
Adjustable Lighting Options for Patients' Rooms

Both the amount (brightness) and color of the light, as well as the ability to control it, have a positive effect on the mood of the patient, their recovery time, and the level of care they receive. Adjustable lighting also can improve patient sleeping patterns and better mental health, improve night shift staff performance and reduce errors.

- Clinical lighting provides bright clear light that allows healthcare workers to perform effective exams and procedures.
- Softer, natural colored light can help patient's circadian rhythms and give them a more restful sleep.

Improve HCAHPS scores

Howard's Patient Experience solutions are designed to specifically address HCAHPS questions. Improve your scores by directly addressing issues your facility may have.



Audio Visual



Audiovisual solutions are changing the face of healthcare, especially in such key areas as medical education, telemedicine, and healthcare administration. This technology enables interactive teaching for more effective training, extends the reach of quality healthcare by making remote consultation and diagnosis possible, and facilitates collaboration between doctors and hospitals. From operating suites and surgical centers to conference rooms and waiting areas, Howard has what you need to create specialized communications systems for your facility.

- Interactive Solutions
- Specialty Medical Displays
- Audio Solutions
- Video Cameras
- Video Accessories
- Mixers & Microphones
- Broadcasting
- Cables
- Mounts
- Furniture
- Projectors
- Speakers & Amps
- Intercoms, Bells & Paging Systems
- Projector Screens
- Interactive Touchscreen LCDs
- Video Conferencing

Networking and Virtualization



From IP-based video surveillance systems to help protect your environment to IT security strategies that safeguard your network from malicious cyberattacks, the need for security has never been greater. Now is the time to step up your security measures, and Howard can help. We offer reliable, end-to-end security solutions that protect your network, systems, and data against even the most sophisticated attacks.

Software



Improve productivity, protect and manage your assets more effectively; automate daily tasks, and collaborate worldwide—all it takes is the right software! Howard offers a huge selection of software solutions, including applications for information management and resource monitoring; data backup, and network security; event logging, voice recognition, and 3D animation. The right software gives you instant access to vital information, so you spend less time managing data and more time focused on patient care.

Professional Services

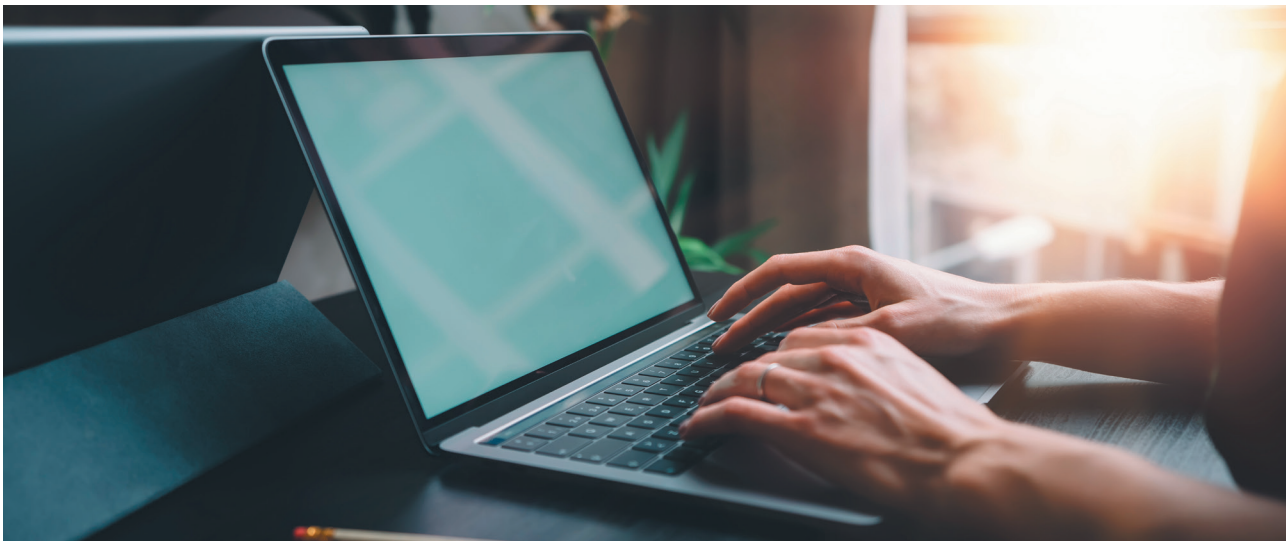


Design, Install, Instruct, Support

Make your life easier with Howard's professional services. We provide customers with a wide range of technical support that includes network consulting, programming, and management services; installation and training by industry-certified technicians, "hands-on" issue resolution, and custom hard drive imaging services. We custom fit our services to give you the help you need, when you need it.

- Professional Development / Training
- Consulting
- Installation & Design
- Programming Services
- Managed Services
- Support Services

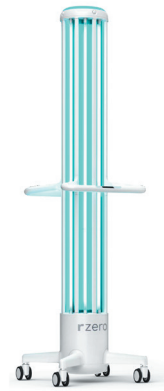
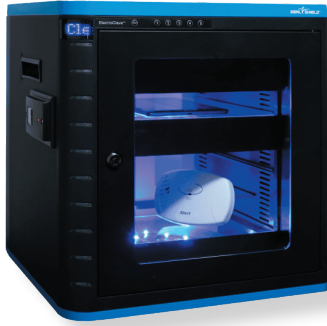
Computing



As a leading manufacturer and reseller of computing solutions, Howard is committed to creating, providing, and supporting superior products. In addition to our own line of custom desktops, notebooks, servers, kiosks, and enterprise mobility solutions, we've partnered with other industry leaders to offer a rich portfolio of over 300,000 name-brand products. Howard is committed to providing cutting-edge technology—and making it affordable.

- Desktops
- Printers (2D & 3D)
- Notebooks & Tablets
- Antivirus
- Accessories
- Management Solutions
- Virtual Reality

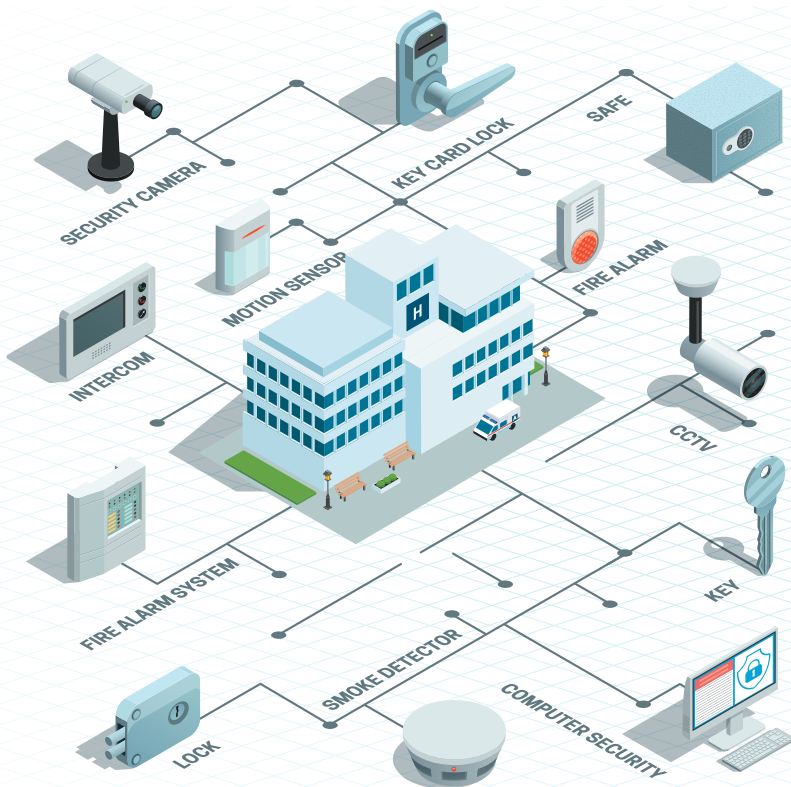
Infection Control



Howard Medical has products and technology specifically designed to aid in maintaining the most stringent cleaning protocols—everything from standard cleansing and sanitation agents to disinfection and sterilization chemicals that eliminate virtually all recognized pathogenic microorganisms.

- Articulating arms allow caregivers to chart while maintaining eye contact with patients
- Medical-grade surfaces

Physical Security



Solutions from the Parking Lot to the Patient's Room

Optimal patient care can only be achieved when healthcare staff, patients, and visitors feel safe and protected. Unfortunately, violence in healthcare areas, such as emergency departments, is not an unknown occurrence. A comprehensive, high tech physical security solution helps ensure that patients get the best care and attention possible. Additionally, modern physical security solutions allow facilities to secure sensitive areas and improve operational efficiency.

- Access Control
- Supporting Infrastructure
- Encoders
- Mounting & Accessories
- Storage
- Cloud
- Video Management Software
- Video Surveillance

Kiosk Solutions



Kiosks

Our kiosk solutions help patients to have the best experience possible within your facility. Surveys indicate that patients are more likely to choose a healthcare provider who allows them to manage their health and medical care using convenient healthcare portals. Our easy-to-use, self-service kiosks are compatible with Epic and a perfect fit for healthcare facilities. Healthcare uses include registration, check-in, and billing; wayfinding, virtual concierge, internal HR applications, and many more

- Patient check-in
- Wayfinding
- Information access
- Vendor check-in
- Patient bill-pay
- Customization

Point-of-Care Technology



All-In-One Computers



Small-Form-Factor Computers



Washable Keyboards and Mice



Tablets

Point-of-Care Technology

Howard's focus on real world solutions continues to result in the development of innovative products that significantly benefit healthcare. In addition, our partnerships with other industry leaders enables us to provide a huge variety of name-brand healthcare products and equipment at excellent prices. We provide both private and government-based hospitals with point-of-care and medication carts, as well as other quality equipment that helps to enhance patient care and ease workloads for healthcare professionals. From a full lineup of devices that support IT solutions to support from the professionals you trust—Howard is the name to remember.

- All-in-one computers
- Authentication devices
- Barcode scanners
- Document scanners
- Medical-grade LCD
- Signature pads
- Small form factor computers
- Software
- Specialty printers
- Standard LCD
- Thin clients
- Wall-mounted arms and cabinets
- Washable keyboards and mice

Telehealth Solutions



Tablet TeleCore
Telemedicine Cart



Notebook TeleCore
Telemedicine Cart



Dual Monitor TeleCare
Telemedicine Cart

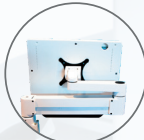


TeleCare
Telemedicine Cart



Hi-View
cart

Hi-Rise
cart



Hi-Rise EXT
cart



Rugged Telemedicine Kit
RTK 19



Rugged Telemedicine Kit
RTK 22



Shoulder Bag
Soft Telemedicine Kit

Telehealth Solutions

Howard's virtual care and telehealth offerings range from easy-to-use kits to full all-in-one solutions for telehealth related communications. Our product offering has combined high-level industry needs with the precision engineering you will come to expect from Howard. Our uniquely designed technology is functional and practical for all sizes of telemedicine projects.

- Our TeleCare Cart combines allocated device storage, multiple camera options, and a versatile external I/O panel
- The TeleCore Cart is the optimal telecommunication solution, a unique blend of convenience, customization, quality engineering, and affordability
- Our RTK offers a way to expand your telemedicine program beyond the walls of your facility
- The Soft Telemedicine Kits are designed for mobile telehealth applications to improve the level of care

Mobile Showcase



A Showroom on Wheels

At Howard, we can bring our products to you. Our mobile showcase travels the country, outfitted with the latest technology. Experience all of our latest solutions right outside your door.

Warranty

Howard Medical's commitment to providing unmatched customer service and support continues long after a sale is final. Our technology staff provides 24/7 technical support (excluding US holidays) for as long as you own your Howard product. Our friendly, US-based team of experts will answer your questions about the product, hardware setup, or installation, and with telephone hold times of typically less than a minute.

Standard Limited Warranty on Powered Medical Carts:

- 3-year standard warranty
- 3-year mechanical
- 3-year electrical
- 3-year lithium phosphate battery defect
- 3-year lithium phosphate battery performance

Upgraded Limited Warranty on Powered Medical Carts:

- 5-year mechanical
- 5-year electrical
- 5-year lithium phosphate battery defect
- 5-year lithium phosphate battery performance

Standard Limited Warranty on Non-Powered Medical Carts:

- 1 to 3-year standard warranty (depending on model)
- 1 to 3-year mechanical (depending on model)

Fixed Solutions:

- 5-years on wall-mounted arms
- 5-years on wall-mounted cabinets

Computers and Other Peripheral Devices:

- See manufacturer's warranty

For our full warranty information, please visit <https://www.howardcomputers.com/support/warranties.cfm>

Professional Services

The Howard Medical Professional Services Team has technical specialists nationwide and is known as one of the industry's premier service providers, with a history of successfully serving clients for more than a decade. Our dedicated employees are completely focused on customer satisfaction, giving Howard Medical the resources to provide a solution that is just right for you. Whether your project is large or small, single-site or across multiple facilities, you can trust our experience to work for you!

- Complete In-Factory Integration
- Technical Training
- Equipment Cleaning With Disinfectants
- Service Level Agreement
- Battery Replacement Program
- Product Removal and Recycling
- Technology Installation
- Annual Fleet Audit
- In-Factory Imaging
- White-Glove Delivery With Trash Removal
- Deployment Consultation
- In-Service Training
- On-Site Setup and Integration
- On-Site Repair
- Technical Integration & Setup Training/Consultation
- Preventative Maintenance



Silver Service
Level Agreement



Gold Service
Level Agreement



Platinum Service
Level Agreement



Diamond Service
Level Agreement

Howard's Care Protection Service Solutions give any facility the ability to choose the level of service that works best for them.

For our full services information, please visit https://www.howardcomputers.com/Support/pro_services.cfm

Howard Medical Overview



Designed and built in Ellisville, Mississippi for over 20 years. Backed by our nationwide network of Howard Certified Technicians as well as 24/7 phone based support.

ACCOUNT EXECUTIVE:

REGION:

EMAIL:

PHONE:

Web:

www.howard.com

Live chat available M-F, 8-5 CST

Customer & Technical Support:

Toll Free: 1.888.323.3151

24/7 (excluding US holidays)

General Information:

Toll Free: 1.888.912.3151

