



HOWARD™

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Billy & Linda Howard
Founders, Howard Industries, Inc.

The **Howard** Story

The Howard Advantage starts with being an actual manufacturer by trade, and not simply an integrator of parts. Howard Industries, our parent company, was founded in 1968 by Billy Howard, Sr. Over the past four decades, this company has grown to become the nation's leading manufacturer of distribution transformers, with nearly 9 million transformers in service throughout the United States and abroad.

Howard manufacturing and professional services support a variety of vertical markets. We provide government agencies and schools with innovative and affordable technology, help medical facilities maximize productivity, and give businesses an edge by reducing costs and increasing revenue. From single components for small organizations to large-scale solutions for enterprise level operations, Howard supplies superior technology and customizes it to fit your needs.

ABOUT HOWARD INDUSTRIES



Howard Power Solutions, originally known as Howard Industries, was founded in 1968 by Billy W. Howard, Sr. Over the past four decades, this company has grown to become the world's leading manufacturer of distribution transformers, with over 9 million transformers in service throughout the United States and abroad. Located in Laurel, MS, this facility has 2.3 million square feet, making it the largest transformer plant in the world. Our newest transformer division, Howard Substation Transformers, located near corporate headquarters, began manufacturing operations in April 2005, producing power transformers with higher KVA and voltage ratings.



Howard Transportation (HT), a wholly owned subsidiary of Howard Industries, Inc., operates a full-load, long-haul, flat-bed common carrier truck line and brokerage firm that transports commodities and industrial goods throughout the continental United States. Originally established to transport Howard Power Solutions' raw materials and finished products, this division, today, consists of over 200 tractor/trailers with regional terminal facilities located in Mississippi and North Carolina.



Howard Lighting designs and manufactures safe, energy-efficient lighting products that minimize impact on the environment. We offer a full line of electronic and magnetic fluorescent and HID ballasts, LED, fluorescent, and halogen lighting fixtures and lamps for indoor and outdoor, residential and commercial applications. Howard-designed lighting systems are all manufactured and tested in Mendenhall, Mississippi. From illuminating home and work environments to lighting the way on residential streets and improving security, Howard is your one-stop-shop for lighting solutions.



Our Corporate Headquarters is also home to our technology division, **Howard Technology Solutions**, and its medical division, Howard Medical. These two divisions bring to market cutting-edge technology that includes audiovisual and instructional solutions, network security and storage solutions, as well as installation, consulting, and design services. From distance learning and interactive classroom products to point-of-care medical carts and specialized mobility solutions, we make great technology available, and we make it affordable.



Howard Medical is an elite manufacturer and distributor of revolutionary point-of-care medication carts, wall-mounted workstations, and patient bedside technologies. Our commitment to providing best-in-class healthcare solutions has resulted in several cart-engineered innovations that have been adopted as industry standards. This attention to detail and to the needs of healthcare workers enables us to provide our customers with real-world solutions that ease workloads, increase efficiency, facilitate care planning, and promote patient safety.



Howard Education focuses solely on the needs of K12 School and Higher Education facilities, supplying them with innovative educational solutions and affordable technology—everything needed to create the optimal learning environment. From distance learning and interactive assessment tools to mobile presentation carts, storage solutions, and network security, Howard Education is transforming education with affordable technology.



HowardStore is our online shopping center that includes a little bit of everything, from fashionable jewelry, clothing and home furnishings to trending beauty, health and wellness supplies; the latest electronics and sporting goods. It's all there. Whether you're an individual consumer or a professional retailer, HowardStore gives you more of what you're looking for.



Howard Enterprise focuses on the needs of federal, state and local government agencies, as well as affiliated businesses. We understand the requirements and challenges associated with procurement, and have been supplying both business and government clients with the latest technology for almost two decades. In addition to the servers, desktops, notebooks, and specialized mobility solutions we manufacture, we've partnered with other industry leaders to offer over 450,000 name brand items to meet the advanced technological needs that business and government facilities face today.

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Experience the Howard Advantage!