



Our vision + strategy

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Turn-Key Video Conferencing Recommendations

Be proactive—make the move to online courses. It's a good idea; it's safe, and it's simple. Video conferencing solutions enable you to engage students in real-time, just like you would in a classroom setting. Professional A/V cameras make remote teaching easy and effective. From wide-angle PTZ and all-in-one conferencing cameras to A/V presentation cameras that offer simultaneous streaming, Howard can help you meet your educational objectives. With Howard, canceled in-person classes doesn't have to mean school is out!

Featured Products

Vaddio HuddleSHOT Conferencing Camera

Price \$1399

The HuddleSHOT All-in-One Conferencing Camera with integrated audio is designed especially for huddle spaces. It's the ideal camera solution for video collaboration sessions because its ultra-wide 125° horizontal FOV gets everyone in the picture, even in the smallest areas.

- All-in-One solution with PoE+ power for flexible installation anywhere
- Full stereo speakers and two integrated microphones
- Fixed camera with 2x digital zoom and 1080p/60 resolution
- Browser-based user interface for remote management and control



Vaddio ConferenceSHOT AV Bundle

Price \$2699

USB Collaboration ideal for small to medium-sized video conference rooms. The ConferenceSHOT AV CeilingMIC 2 Bundle includes one ConferenceSHOT AV Camera and two CeilingMIC microphones, for easy integration into existing in-room/third-party speaker systems.

- HD PTZ Camera with 10x zoom, 74° HFOV
- Two CeilingMIC microphones with 360° coverage and echo cancellation
- Administration and control via web interface
- Available in Black or White





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Vaddio RoboSHOT OneLINK Bridge System

Price \$4999

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- Full stereo speakers and two integrated microphones
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NewLine TruTouch X5 COMP 55" Collaboration Display

Price \$3999

Experience lectures on an interactive touch display that allows the whole class to interact without limits. Integrate cameras and microphones, and a superior touch experience brings you all together for collaboration like you've never seen before.

- Two 1080p wide angle cameras allow anyone to connect, no matter where they are and be seen as though they are in the room with you.
- Use the Unified Collaboration software of your choice and collaborate with anyone, anywhere



Lumens VC-B10U ePTZ Camera

Price \$359

The Lumens VC-B10U ePTZ Camera is an HD camera well suited for small meeting rooms as well as classrooms and distance learning. It connects to your computer via USB 3.0 and supports UVC and UAC video, which makes it a simple plug-and-play video conference solution.

- ePTZ USB Camera with remote control
- Panoramic 120" viewing angle
- Maximum 3x sensor zoom, and 8x digital zoom
- Built in microphones (2)

You can never be too safe. Add this device to your classrooms to promote a healthier environment.



HygenX Vray High Intensity Cordless UV-C Sanitizer

Price \$238 (Discounts available for volume orders.)

Easily, quickly and safely clean and sanitize all objects and surfaces with HygenX™ Vray, with UV-C light that kills 99.9% of bacteria on everyday items, used and shared, in today's classrooms, offices and homes.

- Coronavirus
- Bacillus
- Vibrio
- Pseudomonas Aeruginosa
- E. Coli
- Klebsiella Pneumoniae
- MRSA
- Salmonella
- Staphylococcus Aureus