



WELCOME

Presented by **HOWARD**TM



CORPORATE HISTORY

In 1968, a young Billy W. Howard Sr. left his successful career at General Electric to return to his native Mississippi and create his own company – **Howard Industries.**

Over the next five decades and with the assistance of his wife, Linda, Howard Industries has grown to become a **billion dollar company** consisting of four separate divisions and a wholly-owned subsidiary, Howard Transportation.



THE FIRST HOWARD BUILDING

Established 1968 | Located in Laurel, Mississippi



CORPORATE FACILITIES

1



Laurel Transformer Facility

2



Ellisville Transportation Facility

3



Sandersville Ballast Facility

4



Mendenhall HID Facility

- Over 4,300 employees
- Largest employer for the privately-held companies in the state of MS



CORPORATE HEADQUARTERS

Our Corporate Headquarters, in Ellisville Mississippi, is a 5-Story structure wrapped in two tones of blue glass which includes:

- 60,000 ft² of office space
- 72,000 ft² manufacturing plant for technology products

RECENTLY COMPLETED EXPANSION



- Newly Expanded Production Facility
- Completed in September 2018
- New Total Production Facility Floor Space: 112,000 sq. ft.

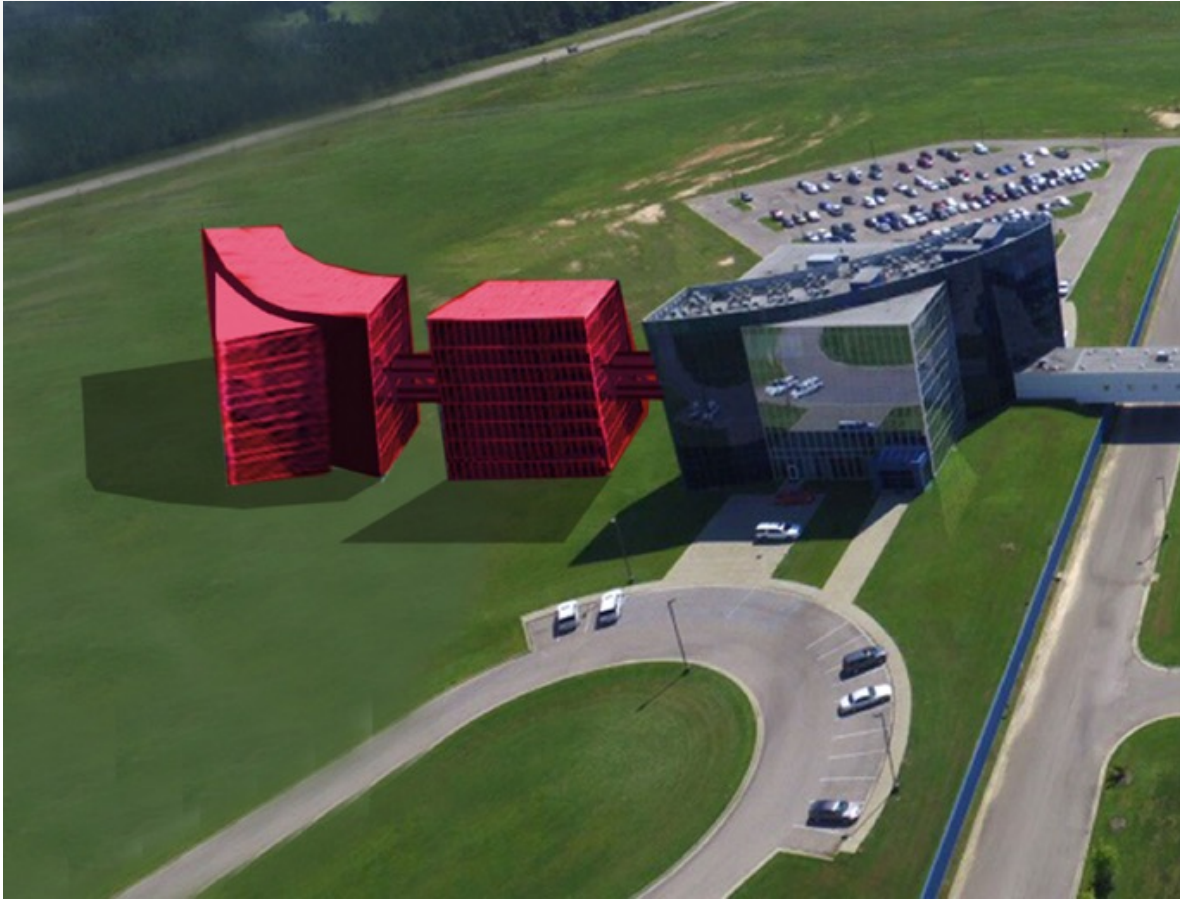
OUR IMPACT ON MISSISSIPPI



- Howard has approximately 4000 employees.
- Across all verticals, we have 200+ sales teams.
- Our employees' annual payroll is over **\$135 million**.
- Between Howard Industries and our employees, we pay over **\$50 million** in taxes every year.
- We've invested over **\$261 million** in Mississippi and purchase approximately **\$75 million** of materials from Mississippi companies annually.
- According to the Mississippi Economic Authority, our total impact on our state is **\$460 million** each year.



PLANS FOR FUTURE GROWTH



- Headquarters Expansion to include additional Office Towers (I and II)



HOWARD POWER SOLUTIONS



- Established 1969
Located in Laurel, Mississippi
- Largest single transformer manufacturing facility in the world over 2 million ft² (2,500,000 sq. ft.)
- Transformer division is the #1 producer of oil-filled distribution transformers in the United States.
- Manufacturer of Distribution, Small Power and Medium Power Transformers; Voltage Regulators, Components and Metal Enclosures



HOWARD TRANSPORTATION

Established 1983 | Located in Ellisville, Mississippi

Howard Transportation operates a full-load, long haul, flatbed common carrier truck line and brokerage operation with over 200 trucks, transporting commodities and industrial goods throughout the continental United States.



HOWARD LIGHTING

Established 1994 | Located in Sandersville, Mississippi

Howard Lighting designs and manufactures safe, energy efficient lighting that includes a full line of high-quality, fluorescent and HID ballasts, fixtures, and lamps. Howard is committed to a brighter future.



CORPORATE DIVISIONS



HOWARD

POWER SOLUTIONS

Howard Power Solutions is the nation's leading producer of distribution transformers. Howard Power Solutions also produces medium-power transformers, substation transformers, voltage regulators, junction enclosures, pad-mounted sectionalizing equipment, dry-type transformers, and OEM transformer components.



HOWARD

TRANSPORTATION

Howard Transportation is a wholly-owned subsidiary of Howard Industries that operates a fleet of 200+ trucks that transport goods throughout the U.S. as a long-haul, flat-bed common carrier truck line and brokerage operation.



HOWARD

LIGHTING PRODUCTS

Howard Lighting Products offers lamps, ballasts, and fixtures, including linear fluorescent, compact fluorescent, high intensity discharge (HID), and halogen lamps as well as electronic and magnetic fluorescent, and magnetic HID ballasts. In addition, Howard Lighting also offers a wide array of HID fixtures.



CORPORATE DIVISIONS



HOWARD
TECHNOLOGY SOLUTIONS

Our corporate headquarters is also home to our technology division, Howard Technology Solutions. This division brings to market cutting-edge technology that includes audiovisual and instructional solutions, network security and storage solutions, as well as installation, consulting, and design services. From distance learning and interactive classroom products to point-of-care medical carts and specialized mobility solutions, we make great technology available, and we make it affordable.

- HOWARD Education
- HOWARD Medical
- HOWARD Business
- HOWARD Government
- HOWARD Interactive

THE ONE-STOP-SHOP



Computing Solutions



Audiovisual Solutions



Network Solutions



Virtualization Solutions



Physical Security



Kiosks and Digital Signage



Software Solutions



Professional Services



Everyday Accessories



Professional Development



eSPORTS Solutions



Infection Control

Our Product Linecards are available in your bag!

Our vision + strategy
HOWARDedu | We do IT
 888.912.3151 | www.howardedu.com

HOWARD PRODUCTS
 Powered by HOWARD Innovation
 Howard-branded products are designed, assembled, and quality tested in the USA. Each one includes a top-rated warranty and free customer support for as long as you own it.
 • Desktops • eSPORTS • Kiosks • Lighting
 • Notebooks • Servers • Tablets • Workstations

A | COMPUTING SOLUTIONS

1. ACCESSORIES: Belkin, C2G, CaseLogic, Kensington & Targus
2. ANTI-VIRUS: AVG, BitDefender, Carbon Black, Cylance, GoGuardian, Kaspersky Lab, MalwareBytes, McAfee, Palo Alto, Panda Security, Sophos, Symantec, Total Defense & Trend Micro
3. ASSET MANAGEMENT: Absolute, Asset Panda, Hayes & Symantec
4. DESKTOPS: **HOWARD**, Acer, Dell, HP & Lenovo
5. MOBILE DEVICE MANAGEMENT: Airwatch, FileWave, GoGuardian, Lightspeed Systems & Security
6. MOBILE PRESENTATION & CHARGING STATIONS: Anywhere Cart, Aver, Blackbox, Brefford, Copernicus, Datamation, Earthwalk, Ergotron, Kwikboost, LocknCharge, Luxor, MooreCo, PowerGistics & Spectrum
7. NOTEBOOKS & TABLETS: **HOWARD**, Acer, Asus, Dell, Fujitsu, HP, Lenovo, Microsoft, Samsung & Toshiba
8. PRINTERS (2D & 3D): 3D Systems, Brother, Craftuniqua, HP, Kyocera, Lexmark, Makerbot, Oki & Xerox
9. REFURBS: Charge Carts, Computers, Document Cameras, Monitors, Notebooks, Servers, Storage & Tablets
10. VR: Asus, Epson, HP, Lenovo, Oculus, Samsung & Vive

B | AUDIOVISUAL + INSTRUCTIONAL SOLUTIONS

1. AUDIO SOLUTIONS: AMX, Audio Enhancement, Crestron, Elmo, Extron, Lightspeed & Shure
2. BROADCASTING & STREAMING: Panasonic, NewTek, Sony & Vaddio
3. CABLES: C2G, Comprehensive, Crestron, Liberty AV Solutions, MonoPrice & West Penn Wire
4. CONTROL SYSTEMS: AMX, Crestron, Extron, FrontRow, Kramer & SP Controls
5. DOCUMENT CAMERAS: Aver, Botlight, Elmo, Epson, HoverCam, & Lumens
6. FURNITURE: AVFI, CEF, Middle Atlantic, MooreCo, Spectrum, & Worthington
7. INTERACTIVE CLASSROOM SOLUTIONS: BenQ, Botlight, Epson, Interactive Projectors, LG, NEC, Oomo, Samsung, SMART & WizeFloor
8. INTERACTIVE DISPLAYS: Aver, BenQ, Boxlight, Cleartouch, HoverCam, Newline, Promethean, Oomo, Ricoh, Sharp, Viewsonic & Wacom
9. INTERCOMS, BELLS & PAGING SYSTEMS: AtlasIED, Audio Enhancement, Extron, Harman & Valcom
10. LECTURE CAPTURE: Audio Enhancement, Crestron, Discover Video, Extron, Lumens & VBrick
11. MIXERS & MICROPHONES: AKG, Allen & Heath, Shure & Soundcraft
12. MONITORS & DISPLAYS: LG, NEC, Panasonic, Planar, Samsung, Sharp, Sony & Viewsonic
13. MOUNTS: Chief, Peerless AV & Premier Mounts
14. PROJECTORS: BenQ, Boughlitt, Casio, Christie, Epson, Infocus, NEC, Panasonic, Sony & Viewsonic
15. PROJECTOR SCREENS: Da-Lite & Draper
16. SPEAKERS & AMPS: Audio Enhancement, Crestron, Crown, Danley, Extron, JBL, Lab Gruppen, Kenkus-Heinz & Tannoy
17. VIDEO CAMERAS: Audio Enhancement, Aver, Axis, Hitachi, Panasonic, Sony & Vaddio
18. VIDEO CONFERENCING: Cisco, Crestron, LifeSize, MashMeJo, Mersive, Poly, ScreenBeam & Zoom
19. WEBCASTING: Mersive & Vivi
20. WIRELESS INTERACTIVE PADS: Boxlight, Elmo & Oomo

HOWARDedu | 36 Howard Drive | Ellenville, MS 39437 | 888.912.3151 | www.howardedu.com **TURN FOR MORE SOLUTIONS**

HOWARD biz/gov
 888.912.3151 | www.howardcomputers.com

HOWARD PRODUCTS
 Powered by HOWARD Innovation
 Howard-branded products are designed, assembled, and quality tested in the USA. Each one includes a top-rated warranty and free customer support for as long as you own it.
 • Desktops • Kiosks • Lighting • Notebooks
 • Servers • Tablets • Workstations

A | COMPUTING SOLUTIONS

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3. ASSET MANAGEMENT: Absolute, Asset Panda & Symantec
4. DESKTOPS: **HOWARD**, Acer, Dell, HP & Lenovo
5. COOLING, LAN STORAGE & POWER PROTECTION PRODUCTS: Ametek, APC, CyberPower, Eaton, Orion, Schneider Electric & Tripp Lite
6. DISASTER RECOVERY PRODUCTS: **HOWARD**, Arcserve, Dell EMC, Veem & Veeam
7. EMAIL ARCHIVING SOLUTIONS: Arcserve, Barracuda & Data443
8. HYPERCONVERGED: Arcserve, Dell EMC, HPE, HVE, NetApp & Nutanix
9. NETWORK ACCESS CONTROL: Extreme, Fortinet & Opswat
10. NETWORK INFRASTRUCTURE: Broadcom, Cisco, Comscope Ruckus, Extreme & HPE
9. REFURBS: Charge Carts, Computers, Document Cameras, Monitors, Notebooks, Servers, Storage & Tablets
10. VR: Asus, Epson, HP, Lenovo, Oculus, Samsung & Vive

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1. AUDIO SOLUTIONS: AMX, Crestron, Extron, Shure & Panasonic
2. BROADCASTING: Panasonic, NewTek, Sony & Vaddio
3. CABLES: C2G, Comprehensive, Crestron, Liberty AV Solutions, MonoPrice & West Penn Wire
4. CONTROL SYSTEMS: AMX, Crestron, Extron, Kramer & SP Controls
5. DOCUMENT CAMERAS: Aver, Botlight, Elmo, Epson, HoverCam & Lumens
6. FURNITURE: AVFI, CEF, Middle Atlantic, MooreCo, Spectrum & Worthington
7. INTERACTIVE SOLUTIONS: **HOWARD**, BenQ, BoxLight, Epson Interactive Projectors, LG, NEC, Oomo, Samsung & SMART
8. INTERACTIVE DISPLAYS: Aver, BenQ, Botlight, Cleartouch, HoverCam, Newline, Promethean, Oomo, Ricoh, Sharp, Viewsonic & Wacom
9. INTERCOMS, BELLS & PAGING SYSTEMS: AtlasIED, Extron, Harman & Valcom
10. LECTURE CAPTURE: Crestron, Discover Video, Extron, Lumens & VBrick
11. MIXERS & MICROPHONES: AKG, Allen & Heath, Shure & Soundcraft
12. MONITORS & DISPLAYS: LG, NEC, Panasonic, Planar, Samsung, Sharp, Sony & Viewsonic
13. MOUNTS: Chief, Peerless AV & Premier Mounts
14. PROJECTORS: BenQ, Boughlitt, Casio, Christie, Epson, Infocus, NEC, Panasonic, Sony & Viewsonic
15. PROJECTOR SCREENS: Da-Lite & Draper
16. SPEAKERS & AMPS: Crestron, Crown, Danley, Extron, JBL, Lab Gruppen, Kenkus-Heinz & Tannoy
17. VIDEO CAMERAS: Aver, Axis, Hitachi, Panasonic, Sony & Vaddio
18. VIDEO CONFERENCING: Cisco, Crestron, LifeSize, MashMeJo, Mersive, Poly, ScreenBeam & Zoom
19. WEBCASTING: Mersive & Vivi
20. WIRELESS INTERACTIVE PADS: Boxlight, Elmo & Oomo

HOWARD biz/gov | 36 Howard Drive | Ellenville, MS 39437 | 888.912.3151 | www.howard.com **TURN FOR MORE SOLUTIONS**

HOWARDmed
 TECHNOLOGY SOLUTIONS

HOWARD PRODUCTS
 Audio Solutions
 Carts
 Desktops
 Disaster Recovery Products
 Interactive Solutions
 Interactive Touchscreen LCDs
 Installation & Design Services
 Kiosks
 Lighting
 Notebooks & Tablets
 Rugged Telemedicine Kits
 Sanitizable Technology
 Servers
 Small Form Factor Computers
 Software
 Telehealth Solutions
 Temperature Sensing Kiosks
 Wall-Mounted Arms & Cabinets

A | COMPUTING SOLUTIONS

1. ACCESSORIES: Belkin, C2G, Case Logic, Kensington, Targus
2. ANTI-VIRUS: AVG, BitDefender, Carbon Black, Cylance, Kaspersky Lab, MalwareBytes, McAfee, Palo Alto, Panda Security, Sophos, Symantec, Total Defense & Trend Micro
3. DESKTOPS: **HOWARD**, Dell, HP, Lenovo, Tangent
4. MANAGEMENT SOLUTIONS: Symantec
5. MOBILE PRESENTATION & CHARGING STATIONS: Aver, Brefford, Kwikboost, LocknCharge
6. NOTEBOOKS & TABLETS: **HOWARD**, Acer, Asus, Cybernet, Dell, Getac, HP, Lenovo, Microsoft, Samsung, Tangent, Toshiba, Xerox
7. PRINTERS (2D & 3D): Brother, Canon, Dell, DYMJO, Epson, HP, Lexmark, Panasonic, Samsung, Xerox
8. VIRTUAL REALITY: Epson, HP, Oculus Rift, Samsung

B | AUDIOVISUAL SOLUTIONS

1. AUDIO SOLUTIONS: **HOWARD**, AMX, Harman, Panasonic
2. BROADCASTING: Panasonic, Sony, Tri-Caster
3. CABLES: C2G, Comprehensive, Crestron, Peerless
4. FURNITURE: Middle Atlantic, NEC, Panasonic, Planar, Worthington Direct
5. INTERACTIVE SOLUTIONS: BenQ, Epson, Mimio, Samsung
6. INTERACTIVE TOUCHSCREEN LCDS: BenQ, Epson, Mimio, Newline, Planar, Samsung, Sharp, Viewsonic
7. INTERCOMS, BELLS & PAGING SYSTEMS: Atlas, Extron, Harman
8. MIXERS & MICROPHONES: AKG, Shure, Soundcraft
9. MONITORS & DISPLAYS: LG, NEC, Panasonic, Samsung, Sharp, Sony, Viewsonic
10. MOUNTS: Chief, Peerless, Premier Mounts
11. PROJECTORS: BenQ, Botlight, Casio, Christie, Epson, Hitachi, Infocus, NEC, Panasonic, Ricoh, Sony, Viewsonic
12. PROJECTOR SCREENS: Da-Lite, Draper
13. SPEAKERS & AMPS: Crestron, Crown, Extron, JBL, Tannoy, Crown
14. SPECIALTY MEDICAL DISPLAYS: Barco, Chief, Da-Lite, Draper, HP, LG
15. VIDEO ACCESSORIES: Chief, Da-Lite, Drape, Extron, Kramer
16. VIDEO CAMERAS: Axis, Hitachi, Panasonic, Sony, Vaddio
17. VIDEO CONFERENCING: Aver, Cisco, LifeSize, Logitech, Lumens, Polycom, ScreenBeam, Zoom

HOWARDmed | 36 Howard Drive | Ellenville, MS 39437 | 1-888-912-3151 | howard-medical.com **TURN FOR MORE SOLUTIONS**

D | VIRTUALIZATION

1. BACKUP & DR: Arcserve, Barracuda, Nakivo, Veam, Zerto
2. CLOUD: Arcserve, GreenCloud, Microsoft
3. DESKTOP VIRTUALIZATION: Citrix, HVE, NComputing, VMware
4. SERVER VIRTUALIZATION: Hyper-V, VMware, XenServer
5. SERVERS: **HOWARD**, Dell, HPE, HVE, Lenovo, Microsoft, Nutanix
6. SOFTWARE-DEFINED STORAGE: DataCore
7. STORAGE: Arcserve, Dell EMC, HPE, HVE, Lenovo, ONAP, Synology
8. VIRTUAL DESKTOP INFRASTRUCTURE: Citrix, Dell, HVE, Inuvika, LG, NComputing, VMware

E | PHYSICAL SECURITY

1. ACCESS CONTROL: Xlogic, Avue Technologies, Axis, Bosch, GeoVision, Isonas, Openpath, MotorCast
2. CLOUD: Brivo, Openpath
3. DISPLAYS: LG, NEC, Panasonic, Planar, Samsung, Sharp, Sony, Viewsonic
4. ENCODERS: Axis, Bosch, Panasonic
5. MASS NOTIFICATION: Singewire
6. MOUNTING & ACCESSORIES: Advitia, Altronix, Avue Technologies, Axis, C2G, Cisco, Kensington, Panasonic, o-Seo, Viewtek
7. STORAGE: Lexmark, Milestone Systems, Samsung
8. SUPPORTING INFRASTRUCTURE: ACTI, Altronix, Axis, GeoVision, Milestone, Panasonic, Revv, Samsung, Vivotek
9. VIDEO MANAGEMENT SOFTWARE: Axis, Exaco, GeoVision, Milestone Systems
10. VIDEO SURVEILLANCE: ACTI, Avue Technologies, Axis, Milestone, Panasonic, Samsung, Verkada

F | KIOSKS & DIGITAL SIGNAGE

1. CONTENT MANAGEMENT SOFTWARE: 22 Miles, Hiperwall, HyperSign, ScreenBeam, Vixix
2. DIGITAL OUTDOOR SIGNS: Daktronics
3. INDOOR KIOSKS: **HOWARD**
4. LARGE FORMAT DISPLAYS: Elo, LG, Newline, Panasonic, Planar, Samsung, Sharp, Sony, Viewsonic
5. MEDIA PLAYERS: ViewSonic, ScreenBeam
6. MOUNTS & MOUNTING BRACKETS: Chief, Peerless, Premier Mounts
7. OUTDOOR KIOSKS: **HOWARD**
8. SELF-SERVE PICKUP LOCKERS: **HOWARD**
9. TABLETOP KIOSKS: **HOWARD**
10. WAYFINDING: 22 Miles, DynaTouch, Vixix

OUTSIDE REP: _____
 EMAIL: _____
 PHONE: _____
 INSIDE REP: _____
 EMAIL: _____
 PHONE: _____

Did you know? HOWARD offers:



Computing Solutions

- Accessories • Antivirus • Asset Management • Desktops • MDM
- Mobile Presentation and Charging Stations • Notebooks • Printers (2D & 3D) • Refurbs • Tablets • VR



Audiovisual Solutions

- Audio Solutions • Broadcasting and Streaming • Cables • Control Systems • Document Cameras • Furniture
- Interactive Classroom Solutions • Interactive Displays • Intercoms, Bells and Paging Systems
- Lecture Capture • Mixers and Microphones • Monitors and Displays • Mounts • Projectors
- Projector Screens • Speakers and Amps • Video Cameras • Video Conferencing • Webcasting
- Wireless Interactive Pads



Network Solutions

- Backup and Replication • Bandwidth Management Solutions • Content Filtering • Continuity Solutions
- Cooling, LAN Storage and Power Protection • Disaster Recovery Products • Email Archiving Solutions
- Hyperconverged • Network Access Control • Network Infrastructure • Security Solutions • Servers • Storage
- VOIP • Wireless

Did you know? HOWARD offers:



Virtualization Solutions

- Backup and Data Recovery • Cloud • Desktop Virtualization • Server Virtualization • Servers
- Software-Defined Storage • Storage • VDI



Physical Security

- Access Control • Active Shooter • Behavior Management • Body Protection • Cloud • Displays
- Emergency Alert Notification • Encoders • Guard Services Equipment • Intercoms • Lighting
- Mobile Security • Mounting • Perimeter Security • Storage • Supporting Infrastructure • Video Management
- Video Surveillance • Visitor Management



Kiosks and Digital Signage

- Content Management Software • Digital Outdoor Signs and Scoreboards • Indoor Kiosks
- Large Format Displays • Media Players • Mounts and Mounting Brackets • Outdoor Kiosks
- Self-Serve Pickup Lockers • Tabletop Kiosks • Telemedicine Kiosks • Through-the-Wall Kiosks
- Wayfinding Kiosks

Did you know? HOWARD offers:



Software Solutions

- Antivirus • Backup, Recovery and Utility • Chromebook-Enabling Software • Content Creation
- Creativity, Design and Page Layout • Data Analytics • IT and Network Management • Network Security
- Print Management • Programming and Web Development • Virtualization and Storage



Professional Services

- Consulting • Installation and Design Services • Managed Services
- Physical Security and Video Surveillance Services • Professional Development/Training
- Programming Services • Support Services



Everyday Accessories

- Bags and Cases • Hardware • Headphones and Headsets • Networking • Office Supplies
- Printing Consumables

Did you know? HOWARD offers:



Professional Development

- FUSION has been created with the goal of working with and empowering educators to harness the use of technology so they can foster a classroom environment that engages and ignites learning.
- Audio Enhancement • Coding • MobileMind • STEMFuse



eSPORTS Solutions

- Gaming Desktops • Gaming Furniture • Gaming Headsets • Gaming Keyboards • Gaming Laptops
- Gaming Mice • Gaming Monitors • Graphic Cards



Infection Control

- Cleaning Supplies and PPE Equipment • Custom Protective Acrylic Shields
- Electrostatic Disinfectant Sprayers • Hand Sanitizer Stations • Sanitizable Technology
- Temperature Sensing Kiosks • UVC Sanitizing Solutions



KIOSK SOLUTIONS

Kiosks minimize staffing requirements, reduce operating and transaction costs while increasing sales/revenue, foot traffic and efficiency; manage peak traffic flow, add off-hours convenience, and enhance the overall consumer experience.

- Bill Pay
- Body Cams
- Digital Signage
- E-Citation

- Telemedicine
- Temperature Detection
- Ticketing
- Wayfinding



HEALTHCARE MOBILITY SOLUTIONS

Mobile Point-of-Care Solutions

HI-Care, HI-Core and HI-Swift

Med Dispense Solutions

HI-Paradigm, HI-Pinnacle,
Med-Hub, Transfer Cart
and MedServe Cabinets

Fixed Solutions

Arms and Cabinets



TELEHEALTH SOLUTIONS

Mobile Solutions

Tele-Care, Tele-Core
and HI-Rise

Wall Mounted Solutions

Telehealth Cabinet

Kit Solutions

Rugged Telemedicine Kits and
Soft Telemedicine Kits

Kiosk Solutions

Telehealth Kiosks



Powered by Howard Innovation

HOWARD COMPUTING SOLUTIONS

Desktops | All-in-Ones | Notebooks | Tablets | Servers | Storage



INFECTION CONTROL SOLUTIONS

Howard Temp Detection Kiosks

The Howard Temp Detection Kiosks with facial recognition and contactless features help to keep your environment infection free.

Cleaning Protocol Solutions

Significantly limit the spread of viruses with protective gear, as well as effective antimicrobial and germicidal agents from Howard.

Howard Acrylic Health Shields

Howard Health Shields act as protective barriers, shielding employees and customers from the spread of airborne pathogens.



SHOP BY CONTRACT

Howard is dedicated to ensuring that our customers are equipped with the IT products and services they need to succeed in today's digital environment. No matter the type, size, or location of your organization, Howard has the customizable technology solutions that will meet or exceed any specifications required to bring your facility up to 21st Century standards, and most of these are available on state or federal contracts, such as:



Professional Services

Make your life easier with Howard professional services.

From design services, network consulting, programming, cabling, and audiovisual solutions to management services that range from routine system maintenance to complete IT outsourcing, Howard can provide the level of support you need at a price that is right for your Institution's budget.

- Audiovisual Services
- Cabling
- Cloud Services
- Consulting
- Contractor's Licensing (per state)
- Design Services
- Installation Services
- Managed Services
- Networking Services (wired/wireless)

- Onsite Technicians and IT Outsourcing
- Physical Security and Video Surveillance
- Programming Services
- Storage
- Support Services
- Training and Professional Services
- Virtualization Services
- VOIP
- Website Development and Management



PROFESSIONAL SERVICES JOBS COMPLETED

Data Range
2019-2021

Type	2019	2020	2021
AV	741	787	968
NT	92	129	114
SEC	36	42	49
TOTAL	2,888	2,978	3,152



THANK YOU

Presented by **HOWARD**[™]