

Experience the Howard Advantage



# 2014 Line Card

REGION:

REPRESENTATIVE:

EMAIL:

PHONE:

## A | COMPUTING SOLUTIONS

- 1. DESKTOPS:** Howard, Dell, Lenovo, HP, & NComputing Multi-user Technologies
- 2. NOTEBOOKS, NETBOOKS, & TABLETS:** Howard, Dell, Lenovo, HP, Fujitsu, Toshiba, Acer, Asus, & Samsung
- 3. MANAGEMENT SOLUTIONS:** Altiris, Kaspersky, & Faronics
- 4. ANTIVIRUS:** Symantec, McAfee, Sophos, & Kaspersky
- 5. MOBILE PRESENTATION / CHARGING CARTS:** Howard, Datamation, Spectrum, Earthwalk, Bretford, Avermedia, & Balt

## B | AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS

- 1. INTERACTIVE CLASSROOM SOLUTIONS:** BenQ, Epson, & Mimio: Interactive Projectors
- 2. WIRELESS INTERACTIVE PADS:** Mimio
- 3. PROJECTORS & BULBS:** Epson, Casio, BenQ, Viewsonic, InFocus, Sanyo, Toshiba, Panasonic, Christie, & Hitachi
- 4. PROJECTOR SCREENS:** Da-Lite & Draper
- 5. DOCUMENT CAMERAS:** AverMedia, Elmo, Lumens, Mimio, Qomo, & Samsung
- 6. PERSONAL RESPONSE SYSTEMS:** Mimio
- 7. AUDIO SOLUTIONS:** Howard, Frontrow, Panasonic, & Califone
- 8. \*CONTROL SYSTEMS:** SP Controls, Extron, FrontRow, & Crestron
- 9. MOUNTS:** Chief, C2G, & Premier Mounts
- 10. CABLES:** Cables To Go, & Comprehensive
- 11. FURNITURE:** Spectrum Industries, Middle Atlantic, & VFI
- 12. INSTALLATION & DESIGN SERVICES:** Howard

The one stop shop for all technology needs.

## C.1 | NETWORKING INFRASTRUCTURE SOLUTIONS

- 1. \*VOIP:** Cisco, Zultys, & Vertical
- 2. CONTINUITY SOLUTIONS:** Cisco
- 3. \*NETWORK INFRASTRUCTURE:** Brocade, Cisco, HP, Enterasys, & Extreme Networks
- 4. \*WIRELESS:** Xirrus, Enterasys, Cisco, Aerohive, Extreme, HP, Meraki, AirTight, Aruba, & Ubiquity
- 5. MOBILE DEVICE MANAGEMENT:** AirWatch
- 6. \*COOLING, POWER PROTECTION & LAN STORAGE PRODUCTS:** Tripp Lite & APC
- 7. BACKUP SOLUTIONS:** CommVault, Bakbone, Exagrid, Spectra Logic, VMware, HP, & Cybernetics
- 8. \*SERVERS:** Howard, Lenovo, Fujitsu, HP, & IBM
- 9. STORAGE SOLUTIONS:** Xiotech, Buffalo, & Compellent
- 10. EMAIL ARCHIVING SOLUTIONS:** Barracuda & Arcmail
- 11. \*SECURITY SOLUTIONS:** Symantec, McAfee, Fortinet, Astaro, Sophos, & Barracuda
- 12. DISASTER RECOVERY PRODUCTS:** EMC2, VMware, & Howard
- 13. BANDWIDTH MANAGEMENT SOLUTIONS:** Allot
- 14. NETWORK SECURITY:** Palo Alto, Lightspeed, & iboss
- 15. NETWORK ACCESS CONTROL:** Impulse Point

## C.2 | NETWORK VIDEO SOLUTIONS

- 1. PHYSICAL SECURITY**
- 2. VIDEO SURVEILLANCE:** Milestone, Cisco, & Axis
- 3. \*VIDEO STREAMING:** Vbrick
- 4. \*VIDEO CONFERENCING:** Polycom, Lifesize, & Aver
- 5. DIGITAL SIGNAGE:** Visix, Viewsonic, & LG

## C.3 | VIRTUALIZATION

- 1. DESKTOP VIRTUALIZATION:** VMware, NComputing, & Citrix
- 2. \*SERVER VIRTUALIZATION:** VMware & Citrix

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## D | SOFTWARE

1. **MICROSOFT:** WinServer 2012, Exchange 2013, SQL 2012, Office 2013
2. **ANTIVIRUS:** Kaspersky, Sophos, Trend, Symantec
3. **AUTODESK:** AutoCad, Inventor, Electrical, AUD
4. **BACKUP SOFTWARE:** Symantec, CA
5. **CLOUD:** Microsoft Office 365, Hosted Mail, Storage VDI
6. **MOBILE DEVICE MANAGEMENT:** Kaspersky, Sophos, Airwatch
7. **ADOBE:** Acrobat, Creative Suite 6
8. **MANAGEMENT:** DyKnow

## E | INSTALLATION & INTEGRATION SERVICES

1. **\*MANAGED SERVICES:** Network Consulting
2. **\*INSTALLATION SERVICES:** Audio Visual & Computing, Video Conferencing, plus Wireless Access, Network and Data Center, & Cabling
3. **ONSITE TECHNICIANS / IT OUTSOURCING**
4. **PROGRAMMING SERVICES:** Control Systems & Video Conferencing
5. **SUPPORT SERVICES:** OnCall, HTPP, Technology Management, & Custom Imaging
6. **PHYSICAL SECURITY & VIDEO SURVEILLANCE SERVICES:** Milestone, Axis, & Cisco
7. **CONSULTING:** Wireless Surveys, Network Assessments, & Outsourced Labor

## F | MOBILE OFFICE

1. **RUGGED NOTEBOOKS:** Panasonic
2. **ASSOCIATED HARDWARE:** Howard
3. **MOUNTS:** Chief, Havis, Gamber Johnson, RAM
4. **SOFTWARE:** Microsoft, Adobe
5. **PRINTERS:** Brother, OKI, & HP
6. **SCANNERS (BAR):** Honeywell
7. **LONGHAUL WIRELESS:** Howard
8. **VEHICLE TRACKING:** Howard AVL
9. **VEHICLE SOLUTION:** Howard Eliminator

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