888.912.3151



# OUR VISION AND STRATEGY

# THE ONE-STOP-SHOP REGION



Audio Visual & Instructional Solutions **Networking Infrastructure Solutions** Network Video Solutions Virtualization

Software Installation & Integration Services Accessories Available On Our Website

REPRESENTATIVE

**EMAIL** 

PHONE

## **A | COMPUTING SOLUTIONS**

- 1. DESKTOPS: Howard, Lenovo, HP, & NComputing Multi-user Technologies
- 2. NOTEBOOKS, NETBOOKS, & TABLETS: Howard, Lenovo, HP, Fujitsu, Toshiba, Acer, & DyKnow Management Software
- 3. MANAGEMENT SOLUTIONS: Altiris, Bomgar, & Faronics
- 4. ANTIVIRUS: Symantec, McAfee, Sophos, & Kaspersky
- 5. MOBILE PRESENTATION CARTS: Howard, Datamation, Spectrum, Earthwalk & Bretford

# **B** | AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS

- 1. INTERACTIVE CLASSROOM SOLUTIONS: Mimio & Interactive Projectors
- 2. WIRELESS INTERACTIVE PADS: Mimio
- 3. PROJECTORS: Epson, BenQ, Viewsonic, InFocus, Sanyo, Toshiba, Panasonic & Christie
- 4. PROJECTOR SCREENS: Da-Lite
- 5. DOCUMENT CAMERAS: AverMedia, Elmo, Lumens, Mimio, Qomo & Samsung
- 6. PERSONAL RESPONSE SYSTEMS: Mimio
- 7. AUDIO SOLUTIONS: Howard, Frontrow, Earthwalk, Panasonic & Califone
- 8. \*CONTROL SYSTEMS: SP Controls, Extron & Crestron
- 9. MOUNTS: Chief
- 10. CABLES: Cables To Go & Tripp Lite
- 11. FURNITURE: Spectrum Industries
- 12. INSTALLATION & DESIGN SERVICES: Howard

## **C.1 | NETWORKING INFRASTRUCTURE SOLUTIONS**

- 1. \*VOIP: Cisco & Shoretel
- 2. CONTINUITY SOLUTIONS: Cisco
- 3. \*NETWORK INFRASTRUCTURE: Cisco, HP, Enterasys & Extreme
- 4. \*WIRELESS: Xirrus, Enterasys, Cisco, Aerohive, Extreme, & HP
- 5. \*COOLING, POWER PROTECTION & LAN STORAGE **PRODUCTS:** Tripp Lite & APC
- 6. BACKUP SOLUTIONS: CommVault, Bakbone, Exagrid, Spectra Logic, VMware, HP, & Cybernetics
- 7. \*SERVERS: Howard, Lenovo, Fujitsu, HP & IBM
- 8. STORAGE SOLUTIONS: Xiotech, Buffalo & Compellent
- 9. EMAIL ARCHIVING SOLUTIONS: Barracuda & Arcmail
- 10. \*SECURITY SOLUTIONS: Symantec, McAfee, Fortinet, Astaro, Sophos &
- 11. DISASTER RECOVERY PRODUCTS: EMC2, VMware & Howard
- 12. BANDWIDTH MANAGEMENT SOLUTIONS: Allot

## **C.2 | NETWORK VIDEO SOLUTIONS**

- 1. PHYSICAL SECURITY
- 2. VIDEO SURVEILLANCE: Milestone, Cisco & Axis
- 3. \*VIDEO STREAMING: Vbrick
- 4. \*VIDEO CONFERENCING: Polycom & Lifesize
- 5. DIGITAL SIGNAGE: Visix

#### C.3 | VIRTUALIZATION

- 1. **DESKTOP VIRTUALIZATION:** VMware & NComputing
- 2. \*SERVER VIRTUALIZATION: VMware

#### D | SOFTWARE

- 1. MICROSOFT, ADOBE, QUARK
- 2. AUDIO MUSIC CREATION: Ableton, Cakewalk, Grass Valley, M-Audio, MakeMusic, Native Instruments, Roxio, Sibelius, Sony Creative & Nero
- 3. VIDEO CREATION: Avid, Adobe, Sony Creative, Autodesk Media & Entertainment, Nero, Pinnacle & Roxio
- 4. K12 SOFTWARE: HMH, Inspiration, Knowledge Adventure, Maplesoft, Sibelius, Dorling Kindersley, Leapfrog
- 5. HIGHER ED SOFTWARE: Absolute, Autodesk, Corel, Design Science, Filemaker, Final Draft, IMSI, Maplesoft, Mindjet, Nova, Parallels, Palo Alto, PTC, Techsmith & Wolfram
- 6. BAGS: Brenthaven, Golla, Greensmart, Incase, Marware, Mobile Edge, STM, Tucano & Higher Ground
- 7. STUDENT LICENSING: Student Edition Sku's-Nuance, Quark, Adobe & Adobe Student Licensing
- 8. ACCESSORIES: Anoto, Belkin, Centon, DLO, Iskin, Livescribe, Micro Innovation, Phillips, PNY, SanDisk, Tribeca, Vistablet, Wacom
- 9. TRAINING: Lynda.com, Total Training, Certiport

#### E | INSTALLATION & INTEGRATION SERVICES

- 1. \*MANAGED SERVICES: Network Consulting & E-Rate Eligibility
- 2. \*INSTALLATION SERVICES: Audio Visual & Computing, Distance Learning & Video Conferencing, plus Wireless Access, Network and Data Center & Cabling
- 3. ONSITE TECHNICIANS
- 4. PROGRAMMING SERVICES: Control Systems & Video Conferencing
- 5. SUPPORT SERVICES: OnCall, HTPP, Technology Management & Custom
- 6. TRAINING/PROFESSIONAL DEVELOPMENT: Instructional Technologies, 21st Century Classrooms & Curriculum Training
- 7. PHYSICAL SECURITY & VIDEO SURVEILLANCE SERVICES: Cisco

## F | ACCESSORIES AVAILABLE ON OUR WEBSITE (HOWARD.COM)

- 1. SOLUTIONS: Interactive Classrooms, Networking, Security & Disaster Recovery
- 2. SYSTEMS: Desktops, Notebooks, Tablets, Servers & Presentation Carts
- 3. HARDWARE: Monitors, Projectors, Cameras/Camcorders, Printers, Ink, Toner, Keyboards, Mice/Pointing Decives, Scanners, Power Devices & other accessories
- 4. SOFTWARE: Operating Systems, Networking, Security, Utilities & Office Productivity
- 5. \*NETWORKING: IP Telephony, Modems, Routhers, Bridges, Video Conferencing Products, Cables, Hubs, Switches, WAPs, Security Devices, Cards, Adapters & other accessories
- 6. STORAGE: Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media & other accessories
- 7. \*CONTRACTS: Contract availability varies per state. Contact a sales representative for more information regarding your specific needs.