



Discover the Howard Advantage

Today, Howard Technology Solutions specializes in the ever-growing demands of 21st Century Classroom technology. Take a look at our rich product portfolio below and discover all the things Howard can do for you!



A | COMPUTING SOLUTIONS

- 1 **DESKTOPS** - Howard, Lenovo, HP, & NComputing Multi-user Technologies
- 2 **NOTEBOOKS & TABLETS** - Howard, Lenovo, HP, Fujitsu, & Toshiba
- 3 **ETHERNET SOLUTIONS** - Adobe, Altiris, Backbone, Bomguard, CommVault, Faronics, McAfee, Microsoft, Quark, & Symantec

B | AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS

- 1 **INTERACTIVE CLASSROOM SOLUTIONS** - Mimio
- 2 **PROJECTORS** - Epson, Viewsonic, InFocus, Sanyo, Toshiba, Panasonic, & Christie
- 3 **PROJECTOR SCREENS** - Da-Lite
- 4 **DOCUMENT CAMERAS** - Elmo, AverMedia, Qomo, Lumens, WolfVision, & Samsung
- 5 **AUDIO SOLUTIONS** - Howard, Frontrow, Panasonic, & Califone
- 6 **CONTROL SYSTEMS** - SP Controls, Extron, & Crestron
- 7 **MOBILE PRESENTATION CARTS** - Howard
- 8 **MOUNTS** - Chief
- 9 **CABLES** - Cables To Go & Tripp Lite
- 10 **FURNITURE** - Spectrum Industries
- 11 **INSTALLATION SERVICES** - Howard

C | 1 E-RATE & NETWORKING - INFRASTRUCTURE SOLUTIONS

- 1 **VOIP, DISASTER RECOVERY, & BUSINESS CONTINUITY SOLUTIONS** - Cisco
- 2 **NETWORK INFRASTRUCTURE** - Cisco, HP, Enterasys, & Extreme Networks
- 3 **POWER PROTECTION & LAN STORAGE PRODUCTS** - Tripp Lite & APC
- 4 **BACKUP SOLUTIONS** - Exagrid, Spectra Logic, VMware & HP
- 5 **SERVERS** - Howard, Lenovo, Fujitsu, HP, & IBM
- 6 **STORAGE SOLUTIONS** - Xiotech, Buffalo & Compellent
- 7 **EMAIL ARCHIVING SOLUTIONS** - Barracuda, HP, & Arcmail
- 8 **SECURITY SOLUTIONS** - Symantec, McAfee, Fortinet, & Barracuda
- 9 **DISASTER RECOVERY PRODUCTS** - EMC2, VMware, & Howard
- 10 **EMERGENCY BOXES** - Howard

C | 2 NETWORK VIDEO SOLUTIONS

- 1 **PHYSICAL SECURITY**
- 2 **VIDEO SURVEILLANCE** - Milestone, Cisco, & Axis
- 3 **VIDEO STREAMING** - Vbrick
- 4 **VIDEO CONFERENCING** - Polycom, Tandberg, & Lifesize

D | AVAILABLE ON OUR WEBSITE (howard.com)

- 1 **SOLUTIONS** - E-Rate, Interactive Classrooms, Networking, Security, & Disaster Recovery
- 2 **SYSTEMS** - Desktops, Notebooks, Tablets, Servers, & Presentation Carts
- 3 **HARDWARE** - Monitors, Projectors, Cameras/Camcorders, Printers, Ink, Toner, Keyboards, Mice/Pointing Devices, Scanners, Power Devices, & other Accessories
- 4 **SOFTWARE** - Operating Systems, Networking, Security, Utilities & Office Productivity
- 5 **NETWORKING** - IP Telephony, Modems, Routers, Bridges, Video Conferencing Products, Cables, Hubs, Switches, WAPs, Security Devices, Cards, Adapters, & other Accessories
- 6 **STORAGE** - Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media, & other Accessories
- 7 **CONTRACTS** - Contract availability varies per state. Contact a sales representative for more information regarding your specific needs.

E | INSTALLATION & INTEGRATION SERVICES

- 1 **MANAGED SERVICES** - Network Consulting & E-Rate Eligibility
- 2 **INSTALLATION SERVICES** - Audio Visual & Computing, Distance Learning & Video Conferencing, plus Wireless Access & Cabling
- 3 **PROGRAMMING SERVICES** - Control Systems & Video Conferencing
- 4 **SUPPORT SERVICES** - OnCall, HTTP, Technology Management, & Custom Imaging
- 5 **TRAINING** - Instructional Technologies, 21st Century Classrooms, & Curriculum Training
- 6 **PHYSICAL SECURITY & VIDEO SURVEILLANCE SERVICES** - Cisco

F | CONTACT INFORMATION

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| 1 PHYSICAL ADDRESS | 2 EDUCATION SALES PHONE NUMBERS |
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