

Get anywhere, anytime, any device access to all of your applications and data, simply, securely, and fully managed by Howard Technology Solutions. Your familiar Windows desktop is hosted in the cloud, where your apps and data follow you wherever you go, accessible from virtually any laptop, tablet, desktop, or smartphone.

#### OUR NEW CLOUD OFFERINGS ARE EASY TO SET UP AND USE:



#### WORK ON YOUR TERMS

Experience the same familiar Windows desktop across all your devices, whether you're in the office, on the road, or working from home.



## FLEXIBLE OPTIONS

Access easy one-click ordering from our marketplace with over 650 of the most popular business applications, including Microsoft Office 365. No set up or configuration needed – just download and go!



# WORRY—FREE IT

Remove IT headaches and get the benefits of modern cloud-based IT, managed for you so you can stay focused on your business.



#### PREDICTABLE MONTHLY COSTS

Rely on enterprise-grade capabilities at an SMB price point, in one monthly bill for all services and apps.



#### COMPREHENSIVE IT

Meet all your IT needs with a single trusted advisor.

# WHO WE ARE AT HOWARD INDUSTRIES

#### LIGHTING | POWER | MEDICAL | TECHNOLOGY | TRANSPORTATION

Howard Technology Solutions, founded in 1998, is a division of Howard Industries, a billion-dollar privately held company headquartered in Ellisville, MS. As a leading manufacturer and provider for computer hardware and related equipment, we are committed to creating, providing, and supporting superior products and services that meet or exceed the needs of our customers.

While technology may be complex, we believe obtaining it doesn't have to be. This simple fact, along with our strategic partnerships, enables us to offer a rich portfolio of over 250,000 products ranging from desktops, notebooks, tablets, servers, networks, printers, digital cameras, and accessories to custom designs and presentation carts.

Howard Technology Solutions has been satisfying business, educational, governmental, and medical customers for over 10 years. When it comes to technology, Howard has you covered!



# FAQ:



#### Why is this better than a desktop?

Answer: With our solution, your desktop, apps, and data follow you wherever you go. Plus you add the ability to access the exact same setup from any tablet, laptop, or smartphone, or a desktop in the office, or wherever you are. Because it's the same familiar user experience, there's minimal training.



#### It seems quite complicated and expensive to implement.

Answer: It's actually quite simple. Just like a smart phone experience, you can easily set up your desktop applications with our one-click ordering. The billing is streamlined into one predictable amount per user. Since you have full control to add or delete apps per user, you don't pay for licenses you aren't using. Plus, there are no upfront infrastructure costs to purchase and no minimum commitment.



#### I'm concerned about performance and connectivity issues

Answer: Actually, anywhere there's an internet connection, you'll have access to your entire set of apps, as well as all your data, providing you with more connectivity than you currently have with your desktop-only versions. Plus, all your apps will be updated when needed without any work on your end, so you'll always be using the most recent version.



### We don't want to lose control of our applications, data, and desktops. I'm very concerned about security and compliance issues.

Answer: Your data is stored in a secure datacenter featuring enterprise-class security and data protection, and managed by an experienced team of engineers. With the hosted solution, these features come standard with every desktop provisioned in our cloud.



#### We have a lot of custom apps, so it probably won't work for us.

Answer: That's not a problem. We can host all your custom apps or special requests. Plus, our marketplace currently houses a wide variety of popular business apps across all industries. With just a single click, you can add any of them to your cart and be up and running.



## Why wouldn't I just use cloud-based services like QuickBooks Online?

Answer: Often times web-based solutions are a watered down version of the software because third-party apps generally are unable to integrate with these solutions. Such is the case with QuickBooks Online, for example. With a hosted solution, customer has a Windows-based virtual desktop which will house the fully functional versions of applications just like they are used to operating on their personal computers.

#### SIMPLIFY YOUR IT



All your IT needs from a single trusted advisor including cloud services, hardware, software, and support

Cloud-based tools give your employees what they need, with the security your business demands

Easy to scale up or down to meet fluctuating staffing needs

Use Office 365 for email. online meetings, HD video conferences, IM with presence, and Microsoft Office - licenses are per user and can be used on multiple devices

#### ENHANCE DATA SECURITY AND DISASTER RECOVERY



Data resides in secure enterprise-grade data centers, not individual devices

Includes comprehensive backup and recovery capabilities

Avoid costly business diruptions with desktops that are always accessible anywhere there's internet connectivity

## Access Responsive Support and Services



Leverage migration services for a seamless transition to the cloud

Includes proactive monitoring. system administration, and ongoing management

