#### **HOWARD AUDIO VISUAL GUIDE**













## Projectors, Screens & Much More!

- K-12 and Higher Ed Classrooms
- Conference rooms and Boardrooms
- Auditoriums
- Digital Signage
- Stadiums
- Practice Fields
- Control of Lighting, HVAC, Remote Automation
- Use of Green Technology for Energy Conservation
- VTC, Surveillance, and Public Address Systems

# What You Need To Know...

## Responsibilities of the AV Team

- Conduct site surveys
- Responsible for project from conceptual phase to training
- Scheduling and completion of projects
- Providing technical support to sales team members
- Management of subcontractors
- Maintain industry-standard certifications

#### What We Can Do

- Provide installation services
- Provide design or design build services
- Provide outsourced labor for service contracts
- Provide programming services

### We Are Qualified

- We have over 30 years combined experience.
- Current Crestron certifications; Digital Media and Certified Programmer
- Current Extron AVA certifications and programming
- Current CTS Certifications
- Other manufaturer training: Pixie and FrontRow
- Future CTS-Designer Level certifications
- Future Polycom CVE
- Future Visix certifications
- Future Milestone certifications

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Innovation at work for you.

