

**MOBILE DATA FOR
IN THE FIELD**



Fully Rugged and Semi Rugged
Notebooks and Tablets



Mounting Options



Mobile Printers

**KEY PRODUCTS FOR
STORAGE AND NETWORKING**



Storage
Solutions



Routers and
Access Points



Video Conferencing
and Streaming



**KEY PRODUCTS FOR
IN THE OFFICE**



Workstations
and Desktops



Printers and
Telephones



THE SOURCE FOR ALL YOUR
**FEDERAL,
STATE & LOCAL
GOVERNMENT
NEEDS**

Howard provides convenient
one-stop-shop access to over
250,000 technology related
products for Federal, state and
local government.



HOWARD TECHNOLOGY SOLUTIONS, founded in 1998, is a division of HOWARD INDUSTRIES, a billion-dollar, privately held company headquartered in Ellisville, MS. As a leading manufacturer and provider for computer hardware and related equipment, we are committed to creating, providing, and supporting superior products and services that meet or exceed the needs of our customers.

While technology may be complex, we believe obtaining it doesn't have to be. This simple fact, along with our strategic partnerships, enables us to offer a rich portfolio of over 250,000 products ranging from desktops and rugged notebooks that can handle the most extreme mobile environments to network security tools, digital cameras, printers, presentation carts, and more.

Howard Technology Solutions has been satisfying business, education, government, and medical customers for over 10 years. When it comes to technology, Howard has you covered!

A | COMPUTING SOLUTIONS

Desktops: Howard, Lenovo, HP, & NComputing Multi-user Technologies
Notebooks, Netbooks, & Tablets: Howard, Lenovo, HP, Fujitsu, Toshiba, Acer, & DyKnow Management Software
Management Solutions: Continuum, Altiris, Bomgar, & Faronics
Antivirus: Symantec, McAfee, Sophos, & Kaspersky
Mobile Presentation Carts: Howard, Datamation, Spectrum, Earthwalk & Bretford

B | AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS

Interactive Training Solutions: Mimio & Interactive Projectors
Wireless Interactive Pads: Mimio
Projectors: Epson, BenQ, Viewsonic, InFocus, Sanyo, Toshiba, Panasonic & Christie
Projector Screens: Da-Lite
Document Cameras: AverMedia, Elmo, Lumens, Mimio, Qomo & Samsung
Personal Response Systems: Mimio & Turning Technologies
Audio Solutions: Howard, Frontrow, Earthwalk, Panasonic & Califone
Control Systems: SP Controls, Extron & Crestron
Mounts: Chief

Cables: Cables To Go & Tripp Lite

Furniture: Spectrum Industries

Installation & Design Services: Howard

C 1 | NETWORKING INFRASTRUCTURE SOLUTIONS

VOIP: Cisco & Shoretel
Continuity Solutions: Cisco
Network Infrastructure: Cisco, HP, Enterasys & Extreme Networks
Wireless: Xirrus, Enterasys, Cisco & Aerohive
Cooling, Power Protection & LAN Storage Products: Tripp Lite & APC
Backup Solutions: CommVault, Bakbone, Exagrid, Spectra Logic, VMware, Continuum & HP
Servers: Howard, Lenovo, Fujitsu, HP & IBM
Storage Solutions: Xiotech, Buffalo & Compellent
Email Archiving Solutions: Barracuda & Arcmail
Security Solutions: Symantec, McAfee, Fortinet, Astaro, Sophos & Barracuda
Disaster Recovery Products: EMC2, VMware & Howard
Bandwidth Management Solutions: Allot

C 2 | NETWORK VIDEO SOLUTIONS

Physical Security
Video Surveillance: Milestone, Cisco & Axis
Video Streaming: VBrick
Video Conferencing: Polycom & Lifesize
Digital Signage: Visix & Viewsonic

C 3 | VIRTUALIZATION

Desktop: VMware & NComputing
Server: VMware

D | SOFTWARE

Microsoft, Adobe, Quark
Audio Music Creation: Ableton, Cakewalk, Grass Valley, M-Audio, MakeMusic, Native Instruments, Roxio, Sibelius, Sony Creative & Nero
Video Creation: Avid, Adobe, Sony Creative, Autodesk Media & Entertainment, Nero, Pinnacle & Roxio
Bags: Brenthaven, Golla, Greensmart, Incase, Marware, Mobile Edge, STM, Tucano & Higher Ground
Accessories: Anoto, Belkin, Centon, DLO, Iskin, Livescribe, Micro Innovation, Phillips, PNY, SanDisk, Tribeca, Vistablen, Wacom

E | INSTALLATION & INTEGRATION SERVICES

Managed Services: Network Consulting & Design
Installation Services: Audio Visual & Computing, Video Conferencing, plus Wireless Access, Network and Data Center & Cabling
On-site Technicians
Programming Services: Control Systems & Video Conferencing
Support Services: OnCall, HTTP, Technology Management & Custom Imaging
Training/Professional Development: Instructional Technologies, 21st Century Courtroom and Boardroom Training
Physical Security & Video Surveillance Services: Cisco

F | ACCESSORIES AVAILABLE ON OUR WEBSITE

Solutions: Interactive Boardroom, Networking, Security & Disaster Recovery
Systems: Desktops, Notebooks, Tablets, Servers & Presentation Carts
Hardware: Monitors, Projectors, Cameras/Camcorders, Printers, Ink, Toner, Keyboards, Mice/Pointing Devices, Scanners, Power Devices & other accessories
Software: Operating Systems, Networking, Security, Utilities & Office Productivity
Networking: IP Telephony, Modems, Routers, Bridges, Video Conferencing Products, Cables, Hubs, Switches, WAPs, Security Devices, Cards, Adapters & other accessories
Storage: Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media & other accessories
Contracts: Contract availability varies per state. Contact a sales representative for more information regarding your specific needs.



**HOWARD
PREMIER
WEBSITE**
Fast. Simple. Convenient.

Benefits of shopping online with Howard:

- 1 Special URL for GOV. www.howard.com/gov
- 2 Over 250,000 products and services to choose from
- 3 Most products have free shipping
- 4 Daily "hot deal"
- 5 Intelligent search-as-you-type box
- 6 Browse by category, brand, or price range
- 7 Compare multiple products using the "compare" button
- 8 Use the "compare similar" button to find products similar to the one you are viewing
- 9 View multiple images when available
- 10 View larger high-resolution images where available
- 11 Some products offer a "product tour" with videos, tutorials, and more
- 12 View ratings and reviews from 3rd party, non-biased sources
- 13 Set a price alert and get an email if the product's price drops
- 14 Share, print, and email products directly from the website
- 15 Extended warranties are available, including accident protection coverage
- 16 View in-depth technical specs
- 17 View owner's manual, quick start guides, and other PDFs directly from the website
- 18 Find "related" products that offer better specs for a reasonable price or even lower
- 19 Live chat is available, with an average wait time of under a minute
- 20 Get daily deals via RSS feed
- 21 Special sales notes available for some products (only viewable on intranet)