



NCPA (National Cooperative Purchasing Alliance) is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states. NCPA utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

NCPA's Process — NCPA works with a lead public agency who competitively solicits master contracts. Contracts are based on quality, performance, and most importantly pricing. These contracts are established using the following process:

- The Lead Agency issues a competitive solicitation for a product or service on behalf of NCPA and all public agencies.
- The solicitation is advertised nationally for a minimum of 30 days.
- The solicitation contains language that allows the contract to be accessible nationally to public agencies in states whose laws allow for intergovernmental contract use (aka “piggybacking” or “adopting”)
- Vendors respond to the solicitation with sealed responses that are recorded and publicly opened.
- The Lead Agency evaluates the responses based on “Identified Evaluation Criteria” and awards contracts.

Who can use NCPA contracts? — There are over 90,000 agencies nationwide from both the public and nonprofit sectors that are eligible to utilize NCPA’s cooperative purchasing contracts. These include, but are not limited to the following agency types:

- School Districts (including K-12, Charter schools, and Private K-12)
- Higher Education (including Universities, Community Colleges, Private Colleges, and Technical / Vocational Schools)
- Cities, Counties, and any Local Government
- State Agencies
- Healthcare Organizations
- Church/Religious
- Nonprofit Corporations



HOWARD TECHNOLOGY SOLUTIONS CONTRACTS SIMPLIFY PROCUREMENT AND MAXIMIZE YOUR BUYING POWER.

With special contract pricing through Howard Technology Solutions, cooperative multi-state contracting enables us to offer a wide array of technology products and services at prices you won’t get anywhere else.

