



## HOWARDedu ERATE (The Universal Service Schools and Libraries Program)

HOWARDedu is a Sales Force of Howard Industries Inc., which is headquartered in Ellisville, MS and employs more than 3,300 people in locations all across the United States. Howard Industries has been in business since 1968 and began offering technology solutions in 1998, a venture that quickly spiraled into a viable business that today includes a successful line of Howard-manufactured servers, desktops, notebooks, and presentation carts.

HOWARDedu further accelerates its growth by partnering with other industry leaders, such as Cisco, Polycom, Enterasys, Xirrus, Fujitsu, and Panasonic; Crestron, Toshiba, Lenovo, and Mimio, securing its position as a leader in technology. While Howard clients range from state governments and hospitals to the Kennedy Space Center, HOWARDedu focuses solely on the needs of K-12 schools and higher education facilities, supplying them with affordable, advanced technology—everything from distance learning and interactive 21<sup>st</sup> Century classroom products to network security and storage solutions.

An E-Rate solutions provider since 2001, HOWARDedu understands both the requirements and challenges associated with education networks. This insight, coupled with product knowledge, makes HOWARDedu account managers and customer service representatives uniquely qualified to assist you in choosing the right technology for your network.

### HOWARDedu ERATE - SPIN# 143022153 (Service Provider Identification Number)

The universal service Schools and Libraries Program, commonly known as the E-rate Program, helps ensure that schools and libraries can obtain high-speed Internet access and telecommunications at affordable rates. To learn more, visit the [www.usac.org](http://www.usac.org).

**BRANDS/PRODUCTS** Networking Solutions may be sold through this program. See the categories below.

#### Network Infrastructure Solutions

- Network Infrastructure
- Wireless
- Power Protection, Racks
- Servers



#### FOR SALES INFORMATION CONTACT

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