

## UTILITY PRODUCTS AND SERVICES

Today, Howard Technology Solutions specializes in the growing technology demands of utility companies. We offer the products and services you need from the companies you trust. Take a look at our rich product portfolio below and discover what Howard can do for you!



For more information | 1.888.912.3151 | [www.howard.com](http://www.howard.com)

### A | COMPUTING SOLUTIONS

- **DESKTOPS** - Howard, Lenovo, HP, & NComputing Multi-user Technologies
- **NOTEBOOKS & TABLETS** - Howard, Panasonic, Lenovo, HP, Fujitsu, & Toshiba
- **SOFTWARE** - Adobe, Altiris, Backbone, Bomguard, CommVault, Faronics, McAfee, Microsoft, Quark, & Symantec

### B | AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS

- **INTERACTIVE TRAINING SOLUTIONS** - Mimio
- **PROJECTORS** - Epson, Viewsonic, InFocus, Sanyo, Toshiba, Panasonic, & Christie
- **PROJECTOR SCREENS** - Da-Lite
- **DOCUMENT CAMERAS** - Elmo, AverMedia, Qomo, Lumens, WolfVision, & Samsung
- **AUDIO SOLUTIONS** - Howard, Frontrow, Audio Enhancement, & Califone
- **CONTROL SYSTEMS** - SP Controls, Extron, & Crestron
- **MOBILE PRESENTATION CARTS** - Howard
- **CONFERENCING/DISTANCE LEARNING** - Polycom, Tandberg, & LifeSize
- **VIDEO STREAMING SOLUTIONS** - VBrick
- **MOUNTS** - Chief, Ledco
- **CABLES** - Cables To Go & Tripp Lite
- **FURNITURE** - Spectrum Industries
- **INSTALLATION SERVICES** - Howard

### C | NETWORKING/INFRASTRUCTURE SOLUTIONS

- **VOIP, DISASTER RECOVERY, & BUSINESS CONTINUITY SOLUTIONS** - Cisco
- **PHYSICAL SECURITY & VIDEO SURVEILLANCE** - Cisco
- **NETWORK HARDWARE & SECURITY SOFTWARE SOLUTIONS** - Enterasys
- **ETHERNET SOLUTIONS** - Extreme Networks
- **POWER PROTECTION & LAN STORAGE PRODUCTS** - Tripp Lite & APC
- **ONLINE NETWORKED VIDEO SOLUTIONS** - VBrick
- **BACKUP SOLUTIONS** - Exagrid, Spectra Logic, VMware, & HP
- **SERVERS** - Howard, Lenovo, Fujitsu, IBM, & HP
- **STORAGE SOLUTIONS** - Xiotech & Compellent
- **EMAIL ARCHIVING SOLUTIONS** - Barracuda & Arcmail
- **NETWORK SECURITY SOLUTIONS** - Symantec, McAfee & Barracuda
- **DISASTER RECOVERY PRODUCTS** - EMC2, VMware, & Howard
- **EMERGENCY BOXES** - Howard

### D | AVAILABLE VIA (<http://www.howard.com>)

- **SOLUTIONS** - Interactive Boardroom/Training Rooms, Networking, Security, & Disaster Recovery
- **SYSTEMS** - Desktops, Notebooks, Tablets, Servers, & Presentation Carts
- **HARDWARE** - Monitors, Projectors, Cameras/Camcorders, Printers, Ink, Toner, Keyboards, Mice/Pointing Devices, Scanners, Power Devices, & other Accessories
- **SOFTWARE** - Operating Systems, Networking, Security, Utilities & Office Productivity
- **NETWORKING** - IP Telephony, Modems, Routers, Bridges, Video Conferencing Products, Cables, Hubs, Switches, WAPs, Security Devices, Cards, Adapters, & other Accessories
- **STORAGE** - Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media, & other Accessories
- **CONTRACTS** - Contract availability varies per state. Contact a sales representative for more information regarding your specific needs.

### E | INSTALLATION & INTEGRATION SERVICES

- **MANAGED SERVICES** - Network Consulting & Technical Services
- **INSTALLATION SERVICES** - Audio Visual & Computing, Car Installation & Video Conferencing, plus Wireless Access & Cabling
- **PROGRAMMING SERVICES** - Control Systems & Video Conferencing
- **SUPPORT SERVICES** - OnCall, HTTP, Technology Management, & Custom Imaging
- **TRAINING** - Instructional Technologies, 21<sup>st</sup> Century Classrooms, & Curriculum Training
- **PHYSICAL SECURITY & VIDEO SURVEILLANCE** - Cisco

### F | CONTACT INFORMATION

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