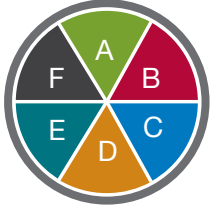


Our vision and strategy

HOWARD EDU | We do IT

The One-Stop-Shop



Computing Solutions
Audio Visual & Instructional Solutions
Software
Installation & Integration Services
Virtualization
Network Video Solutions
Networking Infrastructure Solutions
Accessories Available On Our Website

REGION:

REPRESENTATIVE:

EMAIL:

PHONE:

A | COMPUTING SOLUTIONS

1. **DESKTOPS:** Howard, Dell, Lenovo, HP, & NComputing Multi-user Technologies
2. **NOTEBOOKS, NETBOOKS, & TABLETS:** Howard, Dell, Lenovo, HP, Fujitsu, Toshiba, Acer, Asus, & Samsung
3. **MANAGEMENT SOLUTIONS:** Altiris, Kaspersky, & Faronics
4. **ANTIVIRUS:** Symantec, McAfee, Sophos, & Kaspersky
5. **MOBILE PRESENTATION / CHARGING CARTS:** Howard, Datamation, Spectrum, Earthwalk, Bretford, Avermedia, & Balt

B | AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS

1. **INTERACTIVE CLASSROOM SOLUTIONS:** BenQ, Epson, & Mimio: Interactive Projectors
2. **WIRELESS INTERACTIVE PADS:** Mimio
3. **PROJECTORS & BULBS:** Epson, Casio, BenQ, Viewsonic, InFocus, Sanyo, Toshiba, Panasonic, Christie, & Hitachi
4. **PROJECTOR SCREENS:** Da-Lite & Draper
5. **DOCUMENT CAMERAS:** AverMedia, Elmo, Lumens, Mimio, Qomo, & Samsung
6. **PERSONAL RESPONSE SYSTEMS:** Mimio
7. **AUDIO SOLUTIONS:** Howard, Frontrow, Panasonic, & Califone
8. ***CONTROL SYSTEMS:** SP Controls, Extron, FrontRow, & Crestron
9. **MOUNTS:** Chief, C2G, & Premier Mounts
10. **CABLES:** Cables To Go, & Comprehensive
11. **FURNITURE:** Spectrum Industries, Middle Atlantic, & VFI
12. **INSTALLATION & DESIGN SERVICES:** Howard

C | SOFTWARE

1. **MICROSOFT, ADOBE, QUARK, AUTODESK, VMWARE, ANTIVIRUS**
2. **AUDIO MUSIC CREATION:** Ableton, Cakewalk, Grass Valley, M-Audio, MakeMusic, Native Instruments, Roxio, Sibelius, Sony Creative, & Nero
3. **VIDEO CREATION:** Avid, Adobe, Sony Creative, Autodesk Media & Entertainment, Nero, Pinnacle, & Roxio
4. **K12 SOFTWARE:** HMH, Inspiration, Knowledge Adventure, Maplesoft, Sibelius, Dorling Kindersley, & Leapfrog
5. **HIGHER ED SOFTWARE:** Absolute, Autodesk, Corel, Design Science, Filemaker, Final Draft, IMSI, Maplesoft, Mindjet, Nova, Parallels, Palo Alto, PTC, Techsmith, & Wolfram
6. **STUDENT LICENSING:** Student Edition Sku's–Nuance, Quark, Adobe, & Adobe Student Licensing
7. **ACCESSORIES:** Anoto, Belkin, Centon, DLO, Iskin, Livescribe, Micro Innovation, Phillips, PNY, SanDisk, Tribeca, Vistablenet, & Wacom
8. **TRAINING:** Lynda.com, Total Training, Certiport

D | INSTALLATION & INTEGRATION SERVICES

1. ***MANAGED SERVICES:** Network Consulting & E-Rate Eligibility
2. ***INSTALLATION SERVICES:** Audio Visual & Computing, Distance Learning & Video Conferencing, plus Wireless Access, Network and Data Center, & Cabling
3. **ONSITE TECHNICIANS / IT OUTSOURCING**
4. **PROGRAMMING SERVICES:** Control Systems & Video Conferencing
5. **SUPPORT SERVICES:** OnCall, HTTP, Technology Management, & Custom Imaging
6. **TRAINING/PROFESSIONAL DEVELOPMENT:** Instructional Technologies, 21st Century Classrooms, & Curriculum Training
7. **PHYSICAL SECURITY & VIDEO SURVEILLANCE SERVICES:** Milestone, Axis, & Cisco
8. **CONSULTING:** Wireless Surveys, Network Assessments, & Outsourced Labor

E.1 | VIRTUALIZATION

1. **DESKTOP VIRTUALIZATION:** VMware, NComputing, & Citrix
2. ***SERVER VIRTUALIZATION:** VMware & Citrix

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E.2 | NETWORK VIDEO SOLUTIONS

1. **PHYSICAL SECURITY**
2. **VIDEO SURVEILLANCE:** Milestone, Cisco, & Axis
3. ***VIDEO STREAMING:** Vbrick
4. ***VIDEO CONFERENCING:** Polycom, Lifesize, & Aver
5. **DIGITAL SIGNAGE:** Visix, Viewsonic

E.3 | NETWORKING INFRASTRUCTURE SOLUTIONS

1. ***VOIP:** Cisco, Zultys, & Vertical
2. **CONTINUITY SOLUTIONS:** Cisco
3. ***NETWORK INFRASTRUCTURE:** Brocade, Cisco, HP, Enterasys, & Extreme Networks
4. ***WIRELESS:** Xirrus, Enterasys, Cisco, Aerohive, Extreme, HP, Meraki, AirTight, Aruba, & Ubiquity
5. **MOBLE DEVICE MANAGEMENT:** AirWatch
6. ***COOLING, POWER PROTECTION & LAN STORAGE PRODUCTS:** Tripp Lite & APC
7. **BACKUP SOLUTIONS:** CommVault, Bakbone, Exagrid, Spectra Logic, VMware, HP, & Cybernetics
8. ***SERVERS:** Howard, Lenovo, Fujitsu, HP, & IBM
9. **STORAGE SOLUTIONS:** Xiotech, Buffalo, & Compellent
10. **EMAIL ARCHIVING SOLUTIONS:** Barracuda & Arcmail
11. ***SECURITY SOLUTIONS:** Symantec, McAfee, Fortinet, Astaro, Sophos, & Barracuda
12. **DISASTER RECOVERY PRODUCTS:** EMC2, VMware, & Howard
13. **BANDWIDTH MANAGEMENT SOLUTIONS:** Allot
14. **NETWORK SECURITY:** Palo Alto, Lightspeed, & iboss
15. **NETWORK ACCESS CONTROL:** Impulse Point

F | ACCESSORIES AVAILABLE ON WWW.HOWARD.COM

1. **SOLUTIONS:** Interactive Classrooms, Networking, Security, & Disaster Recovery
2. **SYSTEMS:** Desktops, Notebooks, Tablets, Servers, & Presentation Carts
3. **HARDWARE:** Monitors, Projectors, Cameras/Camcorders, Printers, Ink, Toner, Keyboards, Mice/Pointing Decives, Scanners, Power Devices & other accessories
4. **SOFTWARE:** Operating Systems, Networking, Security, Utilities & Office Productivity
5. ***NETWORKING:** IP Telephony, Modems, Routers, Bridges, Video Conferencing Products, Cables, Hubs, Switches, WAPs, Security Devices, Cards, Adapters, & other accessories
6. **STORAGE:** Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media, & other accessories
7. **BAGS:** Brenthaven, Golla, Greensmart, Incase, Marware, Mobile Edge, STM, Tucano, & Higher Ground
8. ***CONTRACTS:** Contract availability varies per state. Contact a sales representative for more information regarding your specific needs.
9. **OFFICE SUPPLIES**

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