

Our vision and strategy

HOWARDedu | We do IT

THE ONE-STOP-SHOP



COMPUTING SOLUTIONS
AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS
NETWORKING INFRASTRUCTURE SOLUTIONS
NETWORK VIDEO SOLUTIONS
VIRTUALIZATION
SOFTWARE
INSTALLATION & INTEGRATION SERVICES
ACCESSORIES AVAILABLE ON OUR WEBSITE

A | COMPUTING SOLUTIONS

- DESKTOPS:** Howard, Dell, Lenovo, HP, Acer & NComputing Multi-user Technologies
- NOTEBOOKS, NETBOOKS, & TABLETS:** Howard, Dell, Lenovo, HP, Fujitsu, Toshiba, Acer, Microsoft Tablets, Asus & Samsung
- MANAGEMENT SOLUTIONS:** Altiris, Kaspersky & Faronics
- ANTIVIRUS:** Symantec, McAfee, Sophos & Kaspersky
- MOBILE PRESENTATION / CHARGING STATIONS:** Howard, Datamation, Spectrum, Earthwalk, Bretford, Avermedia, Anthro, Ergotron, iRover, Blackbox, Balt & PowerGistics
- REFURBS:** School Tech Supply - Computers, Tablets, Notebooks, Severs, Storage, Charge Carts, Monitors & Document Cameras
- BELKIN:** Accessories
- PRINTERS:** HP, OKI, Lexmark, Dell, Kyocera, Brother & Xerox
- NEW 3D PRINTERS:** MakerBot & 3D Systems

B | AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS

- INTERACTIVE CLASSROOM SOLUTIONS:** BenQ, Epson, Mimio & Interactive Projectors
- INTERACTIVE TOUCHSCREEN LCDS:** Cleartouch, MimioDisplay, Qomo, Sharp, Viewsonic & Wacom
- WIRELESS INTERACTIVE PADS:** Mimio, Qomo & Elmo
- PROJECTORS:** Epson, Casio, BenQ, Viewsonic, InFocus, Sony, Sanyo, Toshiba, Panasonic, NEC, Christie & Hitachi
- PROJECTOR SCREENS:** Da-Lite & Draper
- DOCUMENT CAMERAS:** AverMedia, Elmo, Lumens, Mimio, Qomo & Epson
- STUDENT RESPONSE SYSTEMS:** Mimio
- AUDIO SOLUTIONS:** Frontrow, Panasonic, Cetacea & Howard Custom Solutions
- CONTROL SYSTEMS:** SP Controls, Extron, FrontRow, Kramer & Crestron
- LECTURE CAPTURE:** Crestron, VBrick, Extron & FrontRow
- MOUNTS:** Chief & Premier Mounts
- CABLES:** C2G, MonoPrice, Comprehensive, West Penn & Liberty Cable
- FURNITURE:** Spectrum Industries, Middle Atlantic, VFI, CEF & Worthington Direct

REPRESENTATIVE:

REGION:

EMAIL:

PHONE:

- MONITORS & TVS:** Sony, Viewsonic, Panasonic, NEC, Sharp, Samsung, Planar & LG
- INTERCOMS, BELLS, & PAGING SYSTEMS:** Extron & FrontRow
- BROADCASTING:** Sony & Panasonic
- INSTALLATION & DESIGN SERVICES:** Howard

C.1 | NETWORKING INFRASTRUCTURE SOLUTIONS

- *VOIP:** Cisco, Zultys, Digium & Vertical
- CONTINUITY SOLUTIONS:** Cisco
- *NETWORK INFRASTRUCTURE:** Brocade, Cisco, HP & Extreme
- *WIRELESS:** Xirrus, Cisco, Aerohive, Extreme, HP, Meraki, AirTight, Aruba & Ubiquiti
- MOBILE DEVICE MANAGEMENT:** AirWatch, LanSchool & Filewave
- *COOLING, POWER PROTECTION & LAN STORAGE PRODUCTS:** Tripp Lite & APC
- BACKUP SOLUTIONS:** CommVault, Bakbone, Exagrid, SpectraLogic, VMware, HP, Unitrends & Cybernetics
- *SERVERS:** Howard, Lenovo, Fujitsu, HP & IBM
- STORAGE SOLUTIONS:** Tegile, Buffalo, Overland & Compellent
- EMAIL ARCHIVING SOLUTIONS:** Barracuda & Arcmail
- *SECURITY SOLUTIONS:** Symantec, McAfee, Fortinet, Astaro, Sophos, Barracuda & Panda
- DISASTER RECOVERY PRODUCTS:** EMC2, VMware & Howard
- BANDWIDTH MANAGEMENT SOLUTIONS:** Allot
- NETWORK SECURITY:** Palo Alto, Lightspeed, Fortinet & iboss
- NETWORK ACCESS CONTROL:** Impulse Point

C.2 | NETWORK VIDEO SOLUTIONS

- PHYSICAL SECURITY**
- VIDEO SURVEILLANCE:** Video Insight, Milestone, Cisco & Axis
- VIDEO STREAMING:** Vbrick & Extron
- VIDEO CONFERENCING:** Polycom, Lifesize, BlueJeans, Lumens & Aver
- DIGITAL SIGNAGE:** Visix & Viewsonic
- DIGITAL OUTDOOR SIGNS & SCOREBOARDS:** Daktronics

LINECARD CONTINUED ON BACK

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C.3 | VIRTUALIZATION

1. **DESKTOP VIRTUALIZATION:** VMware, NComputing, Viewsonic, HVE & Citrix
2. ***SERVER VIRTUALIZATION:** VMware, HVE & Citrix

D | SOFTWARE

1. **MICROSOFT, ADOBE, QUARK, AUTODESK, VMWARE & ANTIVIRUS**
2. **AUDIO MUSIC CREATION:** Ableton, Cakewalk, Grass Valley, M-Audio, MakeMusic, Native Instruments, Roxio, Sibelius, Sony Creative & Nero
3. **VIDEO CREATION:** Avid, Adobe, Sony Creative, Autodesk Media & Entertainment, Nero, Pinnacle & Roxio
4. **K12 SOFTWARE:** HMH, Inspiration, Knowledge Adventure, Maplesoft, Sibelius, Dorling Kindersley & Leapfrog
5. **HIGHER ED SOFTWARE:** Absolute, Autodesk, Corel, Design Science, Filemaker, Final Draft, IMSI, Maplesoft, Mindjet, Nova, Parallels, Palo Alto, PTC, Techsmith & Wolfram
6. **STUDENT LICENSING:** Student Edition Sku's-Nuance, Quark, Adobe & Adobe Student Licensing
7. **ACCESSORIES:** Anoto, Belkin, Centon, DLO, iskin, Livescribe, Micro Innovation, Philips, PNY, SanDisk, Tribeca, Vistablen & Wacom
8. **TRAINING:** Lynda.com, Total Training & Certiport

E | INSTALLATION, CONSULTING, & DESIGN SERVICES

1. *** MANAGED SERVICES:** Network Consulting & E-Rate Eligibility
2. ***INSTALLATION SERVICES:** Audio Visual & Computing, Distance Learning & Video Conferencing, plus Wireless Access, Network and Data Center & Cabling
3. **ONSITE TECHNICIANS / IT OUTSOURCING**

4. **PROGRAMMING SERVICES:** Control Systems & Video Conferencing
5. **SUPPORT SERVICES:** OnCall, HTTP, Technology Management & Custom Imaging
6. **TRAINING/PROFESSIONAL DEVELOPMENT:** Instructional Technologies, 21st Century Classrooms & Curriculum Training
7. **PHYSICAL SECURITY & VIDEO SURVEILLANCE SERVICES:** Video Insight, Milestone, Lumens, Aver, Axis & Cisco
8. **CONSULTING:** Wireless Surveys, Network Assessments & Outsourced Labor

F | ACCESSORIES AVAILABLE ON WWW.HOWARD.COM

1. **APP:** Approved Products Pages & Premiere Website Customization
2. **SOLUTIONS:** Interactive Classrooms, Networking, Security & Disaster Recovery
3. **SYSTEMS:** Desktops, Notebooks, Tablets, Servers & Presentation Carts
4. **HARDWARE:** Monitors, Projectors, Cameras/Camcorders, Printers, Ink, Toner, Keyboards, Mice/Pointing Devices, Scanners, Power Devices & other accessories
5. **SOFTWARE:** Operating Systems, Networking, Security, Utilities & Office Productivity
6. ***NETWORKING:** IP Telephony, Modems, Routers, Bridges, Video Conferencing Products, Cables, Hubs, Switches, WAPs, Security Devices, Cards, Adapters & other accessories
7. **STORAGE:** Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media, & other accessories
8. **BAGS:** Brenthaven, Golla, Greensmart, Incase, Marware, Mobile Edge, STM, Tucano & Higher Ground
9. **CONTRACTS:** Contract availability varies per state. Contact a sales representative for more information regarding your specific needs.
10. **OFFICE SUPPLIES**



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