

# Discover the Howard Advantage!



Strategic partnerships with other industry leaders enable us to offer a rich portfolio of over 250,000 technology products ranging from desktops, notebooks, and rugged laptops that can handle the most extreme mobile environments to digital cameras, printers, and a powerful array of network security tools to ensure that your system is fully protected. We also offer specialized mobility solutions that include our automatic vehicle locator (AVL) and Tacticomm, our modular emergency response vehicle.

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## Howard Technology Solutions Products & Services

### A. COMPUTING SOLUTIONS

Desktops - Howard, Lenovo, and HP  
Notebooks & Tablets - Howard, Lenovo, HP, Fujitsu, Panasonic, & Toshiba  
Software Solutions - Kaspersky, Adobe, Quark, Symantec, Bakbone, Bomgar, Commvault, Faronics, McAfee, & Microsoft

### B. MOBILE & OFFICE SOLUTIONS

Rugged & Semi-Rugged Solutions - Panasonic  
Mounting Solutions - Havis, Gamber-Johnson, & Lund  
Portable Printers - HP, OKI, & Brother  
Scanners - Honeywell, Zebra, & Eseek  
Video Solutions - Panasonic (Arbitrator)  
Software Solutions - Net Motion  
Backup Solutions - Exagrid, Spectra Logic, VMware, & HP  
Servers - Howard, Lenovo, Fujitsu, HP, & IBM  
Switches & Wireless Access Points - Enterasys, Proxim Wireless, Cisco, & Xirrus  
Mobile Presentation Carts - Howard Helix  
Disaster Recovery Solutions - Howard Merlin  
Mobile Communication Solutions - Howard Tacticomm  
AVL - Fleet Management

### C. NETWORKING/INFRASTRUCTURE SOLUTIONS

Interactive Solutions - Mimio  
Projectors - Epson, Viewsonic, InFocus, Sanyo, Panasonic, & Christie  
Projection Screens - Da-Lite  
Document Cameras - Elmo, AverMedia, Qomo, Lumens, WolfVision, & Samsung  
Audio Solutions - Howard, Frontrow, Panasonic, & Califone  
Control Systems - SP Controls, Extron, & Crestron  
Video Conferencing - Polycom & LifeSize  
Video Streaming Solutions - VBrick  
Mounts - Chief  
Digital Signage - Viewsonic & NEC  
Cables - Cable To Go & Tripp Lite  
Furniture - Spectrum Industries

### D. INSTALLATION & INTEGRATION SERVICES

Managed Services - Network Consulting  
Installation Services - Audio Visual & Computing plus Wireless & Cabling  
Programming Services - Control Systems & Video Conferencing  
Support Services - OnCall, HTTP, Technology Management, & Custom Imaging  
Training - Instructional Technologies & Curriculum Training  
Physical Security & Video Surveillance Services - Cisco

**HOWARD**<sup>™</sup>

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