



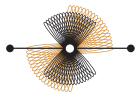
HOWARD'S IN THE OFFICE SOLUTIONS

People count on you to deliver high-quality performance. You should expect nothing less from your office solutions. By delivering convenient conferencing products for never-ending communication, limitless video streaming for in-field monitoring, and a boundless selection of desktops, notebooks, servers, and other much-needed office equipment, Howard has all the products you need to do the best job possible. And for speedy access to products not found on our website, contact one of our helpful Howard representatives.

* Contact a Howard Representative for GOVERNMENT CONTRACT info.

★ VOICE OVER IP

Next generation, call-through-your-computer voice and data solutions



INTERACTIVE INTELLIGENCE[®]
Deliberately Innovative



★ DESKTOPS

Satisfying the computer needs of our customers is simple; Howard combines the latest technology with reasonable prices.



HOWARD[®]



lenovo[®]

★ PRINTERS

Printers, toner, cartridges, and supplies for advanced imaging

LEXMARK



★ NOTEBOOKS

Need a notebook that is as tough as your job? Choose Microsoft certified semi-rugged, and fully-rugged notebooks for maximum performance in challenging environments.



HOWARD[®]



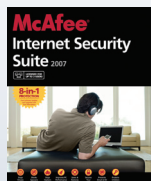
Panasonic



TOSHIBA

★ SECURITY

Printers, toner, cartridges, and supplies for advanced imaging



★ SERVERS

From organizations with grow-as-you-go demands to large businesses in need of upgraded systems, we have it all.



HOWARD[®]



lenovo[®]

Discover the Howard Advantage

HowGreen is Howard's answer to the issue of environmental responsibility. We have integrated new, energy-efficient technologies that reduce the impact of our products on the environment, resulting in EPEAT recognition for our desktops and notebooks. Discover what Howard can do for you!



1 COMPUTING SOLUTIONS

- 1 **DESKTOPS** - Howard, Lenovo, Samsung, & HP
- 2 **NOTEBOOKS** - Howard, Acer, Lenovo, HP, Fujitsu, Panasonic & Toshiba
- 3 **ETHERNET SOLUTIONS** - Adobe, Altiris, Backbone, Bomguard, CommVault, Faronics, McAfee, Microsoft, Quark, & Symantec

2 PUBLIC SECTOR SOLUTIONS

- 1 **RUGGED & SEMI-RUGGED SOLUTIONS** - Panasonic
- 2 **MOUNTING SOLUTIONS** - Havis, Gamber Johnson, & Lund
- 3 **PORTABLE PRINTERS** - HP, OKI, Brother, & Pentax
- 4 **SCANNERS** - Zebra, Symbol, Honeywell, Neat Receipts, & Eseek
- 5 **VIDEO SOLUTIONS** - Panasonic (Arbitrator)
- 6 **SOFTWARE SOLUTIONS** - Net Motion
- 7 **BACKUP SOLUTIONS** - Exagrid, Spectra Logic, VMware, & HP
- 8 **SERVERS** - Howard, Lenovo, Fujitsu, HP, & IBM
- 9 **LIGHT BARS** - Wheeln
- 10 **MOBILE ACCESSORIES** - Code 3 & Havis
- 11 **AVL FLEET MANAGEMENT** - Webtech Wireless
- 12 **MOBILE PRESENTATION CARTS** - **Howard Helix**
- 13 **DISASTER RECOVERY SOLUTIONS** - **Howard Merlin**
- 14 **MOBILE COMMUNICATION SOLUTIONS** - **Howard Tacticomm**

3 NETWORKING / INFRASTRUCTURE SOLUTIONS

- 1 **INTERACTIVE SOLUTIONS** - Mimio
- 2 **PROJECTORS** - Epson, Viewsonic, InFocus, Sanyo, Toshiba, Panasonic, Samsung, & Christie
- 3 **PROJECTOR SCREENS** - Da-Lite
- 4 **DOCUMENT CAMERAS** - Elmo, AverMedia, Qomo, Lumens, WolfVision, & Samsung
- 5 **AUDIO SOLUTIONS** - Howard, Frontrow, Panasonic, Bose, & Califone
- 6 **CONTROL SYSTEMS** - SP Controls, Extron, & Crestron
- 7 **VIDEO CONFERENCING** - Polycom, Tandberg, & LifeSize
- 8 **VIDEO STREAMING SOLUTIONS** - VBrick
- 9 **MOUNTS** - Chief
- 10 **CABLES** - Cables To Go & Tripp Lite
- 11 **FURNITURE** - Spectrum Industries
- 12 **INSTALLATION SERVICES** - Howard
- 13 **STORAGE & BACKUP** - Exagrid, Compellent, & Enterasys
- 14 **NETWORK SECURITY** - Fujitsu, Buffalo, Barracuda, & Symantec

4 AVAILABLE ON OUR WEBSITE (www.howard.com)

- 1 **SOLUTIONS** - Networking, Security, & Disaster Recovery
- 2 **SYSTEMS** - Desktops, Notebooks, Tablets, Servers, & Presentation Carts
- 3 **HARDWARE** - Monitors, Projectors, Cameras/Camcorders, Printers, Ink, Toner, Keyboards, Mice/Pointing Devices, Scanners, Power Devices, & other Accessories
- 4 **SOFTWARE** - Operating Systems, Networking, Security, Utilities & Office Productivity
- 5 **NETWORKING** - IP Telephony, Modems, Routers, Bridges, Video Conferencing Products, Cables, Hubs, Switches, WAPs, Security Devices, Cards, Adapters, & other Accessories
- 6 **STORAGE** - Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media, & other Accessories
- 7 **IN OFFICE SOLUTIONS** - Desktops, Notebooks, Servers, Printers, Scanners, & Voice Over IP
- 8 **EMAIL ARCHIVING**

5 INSTALLATION & INTEGRATION SERVICES

- 1 **MANAGED** - Network Consulting
- 2 **INSTALLATION** - Audio Visual & Computing plus Wireless Access & Cabling
- 3 **PROGRAMMING** - Control Systems & Video Conferencing
- 4 **SUPPORT** - OnCall, HTTP, Technology Management, & Custom Imaging
- 5 **TRAINING** - Instructional Technologies & Curriculum Training
- 6 **PHYSICAL SECURITY & VIDEO SURVEILLANCE** - Cisco, Axis, & D-Link

6 CONTRACT INFORMATION

- * Contract availability varies per state. Contact a sales representative for more information regarding your specific needs.
- 1 **WSCA/NASPO**
- 2 **MICTA**
- 3 **TIPS & TAPS**