

**MOBILE DATA FOR  
IN THE FIELD**



*Fully Rugged and Semi Rugged  
Notebooks and Tablets*



*Mounting Options*



*Mobile Printers*



**KEY PRODUCTS FOR  
STORAGE AND NETWORKING**



*Storage  
Solutions*



*Routers and  
Access Points*



*Video Conferencing  
and Streaming*



**KEY PRODUCTS FOR  
IN THE OFFICE**



*Workstations  
and Desktops*



*Printers and  
Telephones*



THE SOURCE FOR ALL YOUR  
**FEDERAL,  
STATE & LOCAL  
GOVERNMENT  
NEEDS**

Howard provides convenient  
one-stop-shop access to over  
250,000 technology related  
products for Federal, state and  
local government.





**Howard Technology Solutions**, founded in 1998, is a division of **Howard Industries**, a billion-dollar, privately held company headquartered in Ellisville, MS. As a leading manufacturer and provider for computer hardware and related equipment, we are committed to creating, providing, and supporting superior products and services that meet or exceed the needs of our customers.

While technology may be complex, we believe obtaining it doesn't have to be. This simple fact, along with our strategic partnerships, enables us to offer a rich portfolio of over 250,000 products ranging from desktops and rugged notebooks that can handle the most extreme mobile environments to network security tools, digital cameras, printers, presentation carts, and more.

*Howard Technology Solutions has been satisfying business, education, government, and medical customers for over 10 years. When it comes to technology, Howard has you covered!*

### A | COMPUTING SOLUTIONS

**Desktops:** Howard, Lenovo, HP, & NComputing Multi-user Technologies  
**Notebooks, Netbooks, & Tablets:** Howard, Lenovo, HP, Fujitsu, Toshiba, Acer, & DyKnow Management Software  
**Management Solutions:** Continuum, Altiris, Bomgar, & Faronics  
**Antivirus:** Symantec, McAfee, Sophos, & Kaspersky  
**Mobile Presentation Carts:** Howard, Datamation, Spectrum, Earthwalk & Bretford

### B | AUDIO VISUAL & INSTRUCTIONAL SOLUTIONS

**Interactive Training Solutions:** Mimio & Interactive Projectors  
**Wireless Interactive Pads:** Mimio  
**Projectors:** Epson, BenQ, Viewsonic, InFocus, Sanyo, Toshiba, Panasonic & Christie  
**Projector Screens:** Da-Lite  
**Document Cameras:** AverMedia, Elmo, Lumens, Mimio, Qomo & Samsung  
**Personal Response Systems:** Mimio & Turning Technologies  
**Audio Solutions:** Howard, Frontrow, Earthwalk, Panasonic & Califone  
**Control Systems:** SP Controls, Extron & Crestron  
**Mounts:** Chief  
**Cables:** Cables To Go & Tripp Lite  
**Furniture:** Spectrum Industries  
**Installation & Design Services:** Howard

### C 1 | NETWORKING INFRASTRUCTURE SOLUTIONS

**VOIP:** Cisco & ShoreTel  
**Continuity Solutions:** Cisco  
**Network Infrastructure:** Cisco, HP, Enterasys & Extreme Networks  
**Wireless:** Xirrus, Enterasys, Cisco & Aerohive  
**Cooling, Power Protection & LAN Storage Products:** Tripp Lite & APC  
**Backup Solutions:** CommVault, Bakbone, Exagrid, Spectra Logic, VMware, Continuum & HP  
**Servers:** Howard, Lenovo, Fujitsu, HP & IBM  
**Storage Solutions:** Xiotech, Buffalo & Compellent  
**Email Archiving Solutions:** Barracuda & Arcmail  
**Security Solutions:** Symantec, McAfee, Fortinet, Astaro, Sophos & Barracuda  
**Disaster Recovery Products:** EMC2, VMware & Howard  
**Bandwidth Management Solutions:** Allot

### C 2 | NETWORK VIDEO SOLUTIONS

**Physical Security**  
**Video Surveillance:** Milestone, Cisco & Axis  
**Video Streaming:** Vbrick  
**Video Conferencing:** Polycom & Lifesize  
**Digital Signage:** Visix & Viewsonic  
**C 3 | VIRTUALIZATION**  
**Desktop Virtualization:** VMware & NComputing  
**Server Virtualization:** VMware

### C 3 | VIRTUALIZATION

**Desktop:** VMware & NComputing  
**Server:** VMware

### D | SOFTWARE

**Microsoft, Adobe, Quark**  
**Audio Music Creation:** Ableton, Cakewalk, Grass Valley, M-Audio, MakeMusic, Native Instruments, Roxio, Sibelius, Sony Creative & Nero  
**Video Creation:** Avid, Adobe, Sony Creative, Autodesk Media & Entertainment, Nero, Pinnacle & Roxio  
**Bags:** Brenthaven, Golla, Greensmart, Incase, Marware, Mobile Edge, STM, Tucano & Higher Ground  
**Accessories:** Anoto, Belkin, Centon, DLO, Iskin, Livescribe, Micro Innovation, Phillips, PNY, SanDisk, Tribeca, Vistabilet, Wacom

### E | INSTALLATION & INTEGRATION SERVICES

**Managed Services:** Network Consulting & Design  
**Installation Services:** Audio Visual & Computing, Video Conferencing, plus Wireless Access, Network and Data Center & Cabling  
**On-site Technicians**  
**Programming Services:** Control Systems & Video Conferencing  
**Support Services:** OnCall, HTPP, Technology Management & Custom Imaging  
**Training/Professional Development:** Instructional Technologies, 21st Century Courtroom and Boardroom Training  
**Physical Security & Video Surveillance Services:** Cisco

### F | ACCESSORIES AVAILABLE ON OUR WEBSITE

**Solutions:** Interactive Boardroom, Networking, Security & Disaster Recovery  
**Systems:** Desktops, Notebooks, Tablets, Servers & Presentation Carts  
**Hardware:** Monitors, Projectors, Cameras/Camcorders, Printers, Ink, Toner, Keyboards, Mice/Pointing Devices, Scanners, Power Devices & other accessories  
**Software:** Operating Systems, Networking, Security, Utilities & Office Productivity  
**Networking:** IP Telephony, Modems, Routers, Bridges, Video Conferencing Products, Cables, Hubs, Switches, WAPs, Security Devices, Cards, Adapters & other accessories  
**Storage:** Flash/Memory Drives, Adapters, Cables, Enclosures, RAID Arrays, CD/DVD Removable Media & other accessories  
**Contracts:** Contract availability varies per state. Contact a sales representative for more information regarding your specific needs.



**HOWARD  
PREMIER  
WEBSITE**  
Fast. Simple. Convenient.

### Benefits of shopping online with Howard:

- 1 Special URL for GOV. [www.howard.com/gov](http://www.howard.com/gov)
- 2 Over 250,000 products and services to choose from
- 3 Most products have free shipping
- 4 Daily "hot deals"
- 5 Intelligent search-as-you-type box
- 6 Browse by category, brand, or price range
- 7 Compare multiple products using the "compare" button
- 8 Use the "compare similar" button to find products similar to the one you are viewing
- 9 View multiple images when available
- 10 View larger high-resolution images where available
- 11 Some products offer a "product tour" with videos, tutorials, and more
- 12 View ratings and reviews from 3rd party, non-biased sources
- 13 Set a price alert and get an email if the product's price drops
- 14 Share, print, and email products directly from the website
- 15 Extended warranties are available, including accident protection coverage.
- 16 View in-depth technical specs
- 17 View owner's manual, quick start guides, and other PDFs directly from the website
- 18 Find "related" products that offer better specs for a reasonable price or even lower
- 19 Live chat is available, with an average wait time of under a minute
- 20 Get daily deals via RSS feed
- 21 Special sales notes available for some products (only viewable on intranet)